

# Fidelity National Title Group

## South Santa Barbara County

### CORT Sales by Area January 2014



Denotes all-cash Sales

| Carpinteria      |                     |
|------------------|---------------------|
| \$236,500        | 4355 CARPINTERIA #2 |
| \$670,000        | 5184 CAMBRIDGE LN   |
| \$841,000        | 5550 CALLE OCHO     |
| <b>\$582,500</b> | <b>Avg. Price</b>   |
| <b>\$670,000</b> | <b>Median</b>       |
| <b>3</b>         | <b>Sales</b>        |

| Hope Ranch         |                   |
|--------------------|-------------------|
| \$3,750,000        | 501 VIA SINUOSA   |
| \$5,325,000        | 4172 CRESTA AVE   |
| <b>\$4,537,500</b> | <b>Avg. Price</b> |
| <b>\$4,537,500</b> | <b>Median</b>     |
| <b>2</b>           | <b>Sales</b>      |

| Santa Barbara-Cont'd |                       |
|----------------------|-----------------------|
| \$1,716,000          | 1130 LAS CANOAS LN    |
| \$1,825,000          | 1915 SANTA BARBARA ST |
| \$1,955,000          | 3635 CAMPANIL DR      |
| \$2,200,000          | 4463 MEADOWLARK LN    |
| \$2,200,000          | 405 CANON DR          |
| \$2,215,000          | 1043 VIA CHAPARRAL    |
| \$2,610,000          | 652 RICARDO AVE       |
| <b>\$1,093,633</b>   | <b>Avg. Price</b>     |
| <b>\$968,500</b>     | <b>Median</b>         |
| <b>60</b>            | <b>Sales</b>          |

| Goleta           |                        |
|------------------|------------------------|
| \$315,000        | 5512 ARMITOS AVE 45    |
| \$355,000        | 5516 ARMITOS AVE 77    |
| \$390,000        | 340 N FAIRVIEW AVE 1   |
| \$418,000        | 349 MORETON BAY LN 1   |
| \$425,000        | 7386 CALLE REAL 30     |
| \$430,000        | 331 NORTHGATE DR B     |
| \$445,000        | 113 ELLWOOD STATION RD |
| \$465,000        | 7042 MARYMOUNT WAY     |
| \$499,000        | 105 HEMLOCK LN         |
| \$500,000        | 460 POMONA CT          |
| \$606,500        | 13 SANDERLING LANE     |
| \$612,000        | 753 AVENIDA PEQUENA    |
| \$645,000        | 5744 AGUILA AVE        |
| \$665,000        | 7080 MADERA DR         |
| \$670,000        | 686 RIPLEY ST          |
| \$705,000        | 850 FORTUNA LN         |
| \$753,500        | 17 SANDERLING LANE     |
| \$795,000        | 4896 ASHTON ST         |
| \$795,000        | 484 VAQUERO LN         |
| \$872,000        | 15 SANDERLING LANE     |
| \$899,000        | 442 CASETA WAY         |
| \$999,000        | 5976 LA GOLETA RD      |
| \$1,023,500      | 10 SANDERLING LANE     |
| \$1,250,000      | 975 VISTA DE LA MESA   |
| \$2,150,000      | 9000 CALLE REAL        |
| <b>\$707,300</b> | <b>Avg. Price</b>      |
| <b>\$645,000</b> | <b>Median</b>          |
| <b>25</b>        | <b>Sales</b>           |

| Santa Barbara |                       |
|---------------|-----------------------|
| \$237,500     | 4561 OAK GLEN DR F    |
| \$480,000     | 315 LADERA ST 3       |
| \$490,000     | 600 VISTA VALLEJO     |
| \$544,000     | 2510 LAS POSITAS RD   |
| \$570,000     | 515 CASITAS RD        |
| \$599,000     | 407 W PEDREGOSA ST 21 |
| \$615,000     | 2139 MODOC RD         |
| \$650,000     | 3117 FOOTHILL RD      |
| \$659,000     | 1208 BLANCHARD ST     |
| \$690,000     | 2002 BATH ST          |
| \$690,000     | 244 CALLE ESPERANZA   |
| \$737,000     | 836 CHELTENHAM RD     |
| \$739,000     | 140 E ALAMAR AVE      |
| \$740,000     | 3617 SAN REMO DR      |
| \$749,000     | 621 E SOLA ST         |
| \$750,000     | 443 LA MARINA DR      |
| \$750,000     | 923 WELDON RD         |
| \$750,000     | 827 W SOLA ST         |
| \$760,000     | 927 W MISSION ST      |
| \$769,000     | 3994 MARICOPA DR      |
| \$773,000     | 1531 LIVE OAK LN      |
| \$790,000     | 1040 PORTESUELLO AVE  |
| \$805,000     | 1435 GILLESPIE ST     |
| \$850,000     | 919 CALLE CORTITA     |
| \$850,000     | 550 CARRIAGE HILL     |
| \$877,000     | 3913 CAMELLIA LN      |
| \$899,000     | 607 FOXEN DR          |
| \$914,000     | 773 WESTWOOD DR       |
| \$925,000     | 222 MEIGS RD 10       |
| \$950,000     | 406 LOS FELIZ DR      |
| \$987,000     | 2916 CALLE NOGUERA    |
| \$1,010,000   | 110 SANTA CRUZ BLVD   |
| \$1,030,000   | 3666 EILEEN WAY       |
| \$1,046,000   | 4559 NUECES DR        |
| \$1,075,000   | 850 CHELTENHAM RD     |
| \$1,084,500   | 225 E COTA ST #1      |
| \$1,100,000   | 342 VISTA PACIFICA    |
| \$1,100,000   | 4602 VIA GENNITA      |
| \$1,129,000   | 214 CORDOVA DR        |
| \$1,150,000   | 416 N ONTARE RD       |
| \$1,245,000   | 3069 CALLE FRESNO     |
| \$1,250,000   | 333 CONEJO RD         |
| \$1,290,000   | 15 FRANCISCO DR       |
| \$1,310,000   | 228 CONSTANCE LN      |
| \$1,350,000   | 330 VISTA PACIFICA    |
| \$1,375,000   | 1740 LA CORONILLA DR  |
| \$1,419,000   | 415 YANKEE FARM RD    |

| Summerland       |                      |
|------------------|----------------------|
| \$860,000        | 3375 FOOTHILL RD 114 |
| \$670,000        | 3375 FOOTHILL RD 532 |
| <b>\$765,000</b> | <b>Avg. Price</b>    |
| <b>\$765,000</b> | <b>Median</b>        |
| <b>2</b>         | <b>Sales</b>         |

| SOUTH SANTA BARBARA COUNTY |                             |
|----------------------------|-----------------------------|
| <b>\$1,938,163</b>         | <b>Average Price</b>        |
| <b>\$914,000</b>           | <b>Median Price</b>         |
| <b>107</b>                 | <b>Sales</b>                |
| <b>49</b>                  | <b>Sales over 1 Million</b> |

| Montecito          |                       |
|--------------------|-----------------------|
| \$1,325,000        | 726 SANTECITO DR      |
| \$1,340,000        | 505 EL BOSQUE RD      |
| \$1,570,000        | 265 RAMETTO RD        |
| \$1,765,000        | 130 HERMOSILLO DR     |
| \$1,950,000        | 310 SAN YSIDRO RD     |
| \$1,953,500        | 640 RANDALL RD        |
| \$2,008,500        | 2000 SANDY PLACE RD   |
| \$2,165,000        | 30 ALSTON PL          |
| \$2,844,000        | 154 CORONADA CIR      |
| \$2,850,000        | 482 WOODLEY RD        |
| \$3,075,000        | 2118 BIRNAM WOOD DR   |
| \$3,195,000        | 760 ROMERO CANYON RD  |
| \$3,400,000        | 1075 COLD SPRINGS RD  |
| \$4,125,000        | 1821 FERNALD POINT LN |
| \$4,876,000        | 1165 SUMMIT ROAD      |
| <b>\$2,562,300</b> | <b>Avg. Price</b>     |
| <b>\$2,165,000</b> | <b>Median</b>         |
| <b>15</b>          | <b>Sales</b>          |

# Fidelity National Title Group

## South Santa Barbara County

### CORT Sales by Area February 2014



\*Sales include Single Family Residence and Condominiums ONLY

| Carpinteria |                     |
|-------------|---------------------|
| \$375,000   | 1006 PALMETTO WAY E |
| \$545,000   | BEGA WAY            |
| \$618,500   | 4096 VIA REAL       |
| \$655,000   | 1477 ANDREA ST      |
| \$1,000,000 | 5554 CALLE ARENA    |
| \$2,875,000 | 195 RINCON POINT RD |
| \$1,011,417 | Avg                 |
| \$618,500   | Median              |
| 6           | Sales               |

| Goleta      |                          |
|-------------|--------------------------|
| \$240,000   | 5510 ARMITOS AVE 4       |
| \$315,000   | 930 DENA WAY             |
| \$350,000   | 221 MATHILDA DR          |
| \$375,000   | 7634 HOLLISTER AVE 353   |
| \$425,000   | 2291 PACIFIC COAST DRIVE |
| \$475,000   | 285 MORETON BAY LN 6     |
| \$525,000   | 451 CANNON GREEN DR C    |
| \$535,000   | 5950 ENCINA RD 2         |
| \$550,000   | 7640 HOLLISTER AVE 272   |
| \$560,000   | 5052 CALLE REAL A        |
| \$565,000   | 5333 TRACI DR            |
| \$600,000   | 5068 UNIVERSITY DR       |
| \$676,000   | 5209 RHOADS AVE          |
| \$699,000   | 143 LANCASTER PL         |
| \$705,000   | 717 AVENIDA PEQUENA      |
| \$735,000   | 6621 TRIGO RD            |
| \$735,000   | 6617 TRIGO RD            |
| \$750,000   | 6280 STOW CANYON RD      |
| \$774,000   | 5546 BERKELEY RD         |
| \$850,000   | 5328 PAREJO DR           |
| \$870,000   | 361 RAVENSCROFT DR       |
| \$900,000   | 433 KINGS WAY            |
| \$928,000   | 937 CROWN AVE            |
| \$965,000   | 30 SANDERLING WAY        |
| \$975,000   | 355 OAK VIEW LN          |
| \$2,050,000 | 1089 VIA LOS PADRES      |
| \$2,275,000 | 1058 VIA LOS PADRES      |
| \$755,630   | Avg                      |
| \$699,000   | Median                   |
| 27          | Sales                    |

| Montecito    |                         |
|--------------|-------------------------|
| \$850,000    | 1220 COAST VILLAGE 302  |
| \$1,475,000  | 1925 BARKER PASS RD     |
| \$1,548,000  | 872 LADERA LN           |
| \$1,800,000  | 2231 CAMINO DEL ROSARIO |
| \$1,975,000  | 415 PIMIENTO LN         |
| \$2,000,000  | 1151 GLEN VIEW          |
| \$2,465,000  | 1506 MIMOSA LN          |
| \$3,475,000  | 525 LAS FUENTES DR      |
| \$12,750,000 | 1478 E MOUNTAIN DR      |
| \$3,148,667  | Avg                     |
| \$1,975,000  | Median                  |
| 9            | Sales                   |

| Santa Barbara |                        |
|---------------|------------------------|
| \$237,500     | 4531 OAK GLEN DR H     |
| \$250,000     | 2045 OAK AVE           |
| \$355,000     | 1407 SAN PASCUAL ST A  |
| \$375,000     | 1720 CHAPALA ST 5      |
| \$383,000     | 1318 SAN ANDRES #D     |
| \$385,000     | 321 POR LA MAR CIR     |
| \$450,000     | 1709 SUNSET AVE        |
| \$466,500     | 625 N ALISOS ST        |
| \$476,000     | 4039 PRIMAVERA RD 5    |
| \$510,000     | 2821 MIRADERO DR B     |
| \$520,000     | 343 CALLE CESAR CHAVEZ |
| \$540,000     | 16 E PADRE ST 9        |
| \$545,000     | 153 POR LA MAR CIR     |
| \$567,000     | 2525 STATE ST 8        |
| \$569,000     | 3893 CINCO AMIGOS      |
| \$587,500     | 15 E ISLAY             |
| \$605,000     | 2010 CASTILLO ST       |
| \$605,000     | 724 CALLE DE LOS AMIGO |
| \$620,000     | 2621 STATE #2          |
| \$644,000     | 2810 MIRADERO DR       |
| \$645,000     | 521 E ANAPAMU ST 8     |
| \$650,000     | 1024 E HALEY ST        |
| \$650,000     | 420 PASEO DEL DESCANSO |
| \$680,000     | 3041 FOOTHILL RD       |
| \$684,500     | 1304 W VALERIO ST      |
| \$725,000     | 2674 DORKING PL        |
| \$740,000     | 2320 VISTA MADERA      |
| \$758,000     | 30 CALLE CAPISTRANO    |
| \$760,000     | 400 E PEDREGOSA ST I   |
| \$785,000     | 240 POR LA MAR CIR     |
| \$794,000     | 550 N LA CUMBRE RD     |
| \$817,500     | 731 CALABRIA DR        |

| Santa Barbara cont'd |                        |
|----------------------|------------------------|
| \$825,000            | 3038 PASEO TRANQUILLO  |
| \$827,000            | 375 SHERWOOD DR        |
| \$845,000            | 1724 SUNSET AVE        |
| \$860,000            | 19 GREENWELL LN        |
| \$875,000            | 2424 BORTON DR         |
| \$896,000            | 197 VISTA DEL MAR DR   |
| \$905,000            | 1353 PACIFIC AVE       |
| \$946,500            | 1560 SAN ROQUE RD      |
| \$965,000            | 2043 PASEO ALMERIA     |
| \$971,000            | 943 CALLE CORMITA      |
| \$979,000            | 3631 SAN JOSE LN       |
| \$1,020,000          | 205 LAS ONDAS          |
| \$1,149,000          | 1430 LOU DILLON LN     |
| \$1,196,000          | 3864 VIA LAS BRISAS    |
| \$1,210,000          | 840 FERRELO PL         |
| \$1,212,000          | 435 E VALERIO ST       |
| \$1,230,000          | 3945 STACY LN          |
| \$1,325,000          | 2321 EDGEWATER WAY     |
| \$1,400,000          | 2510 CALLE GALICIA     |
| \$1,440,000          | 1306 DOVER HILL RD     |
| \$1,480,000          | 223 ALAMEDA PADRE SERR |
| \$1,600,000          | 4137 HIDDEN OAKS RD    |
| \$1,650,000          | 618 ANACAPA ST         |
| \$1,700,000          | 1637 ORAMAS RD         |
| \$2,050,000          | 891 JIMENO RD          |
| \$2,200,000          | 2535 ANACAPA ST        |
| \$864,414            | Avg                    |
| \$772,500            | Median                 |
| 58                   | Sales                  |

| Summerland  |                      |
|-------------|----------------------|
| \$527,500   | 3375 FOOTHILL RD 614 |
| \$2,400,000 | 2363 WHITNEY         |
| \$1,463,750 | Avg                  |
| \$1,463,750 | Median               |
| 2           | Sales                |

| South Santa Barbara County |                      |
|----------------------------|----------------------|
| 102                        | Total Sales          |
| \$1,057,569                | Avg. Price           |
| \$759,000                  | Overall Median       |
| 28                         | Sales over 1 million |

Denotes Cash Transaction

# Fidelity National Title Group

## South Santa Barbara County

### CORT Sales by Area March 2014



Denotes all-cash Sales

#### Carpinteria

|             |                      |
|-------------|----------------------|
| \$445,000   | 1220 FRANCISCAN CT 7 |
| \$460,000   | 5455 EIGHTH ST 1     |
| \$470,000   | 1045 PALMETTO WAY C  |
| \$575,000   | 4407 CATLIN CIR D    |
| \$699,000   | 1336 VALLECITO PL    |
| \$802,000   | 491 CALLE DIA        |
| \$1,350,000 | 5586 RETORNO DR      |

**\$685,857 Avg.**

**\$575,000 Median**  
**7 Sales**

#### Goleta

|             |                        |
|-------------|------------------------|
| \$295,000   | 37 DEARBORN PL 86      |
| \$298,000   | 5510 ARMITOS AVE 26    |
| \$330,000   | 5838 ENCINA RD 1       |
| \$412,000   | 7386 CALLE REAL 14     |
| \$429,000   | 310 MORETON BAY LN 2   |
| \$440,000   | VERDE DEL CLERVO       |
| \$460,000   | 7630 HOLLISTER AVE 239 |
| \$468,500   | 961 W CAMPUS LN        |
| \$485,000   | 548 MILLS WAY          |
| \$500,000   | 7051 MARYMOUNT WAY     |
| \$565,000   | 562 SPRINGBROOK CT     |
| \$570,000   | 276 BRANDON DR         |
| \$610,000   | 5071 DEL MONACO DR     |
| \$614,500   | 822 VIA MIGUEL         |
| \$629,000   | 6070 BERKELEY RD       |
| \$660,000   | 51 TOURAN LN           |
| \$662,000   | 70 SURREY PL           |
| \$674,500   | 6849 SWEETWATER WAY    |
| \$683,000   | 166 PLACER DR          |
| \$695,000   | 302 LA SALLE RD        |
| \$705,000   | 98 BRISTOL PL          |
| \$715,000   | 45 SAN MATEO AVE       |
| \$719,000   | 715 AVENIDA PEQUENA    |
| \$735,000   | 283 CARLO DR           |
| \$767,000   | 5062 UNIVERSITY DR     |
| \$770,000   | 6189 STOW CANYON RD    |
| \$851,000   | 570 N SAN MARCOS RD    |
| \$855,000   | 7299 FORDHAM PL        |
| \$860,000   | 5096 CATHEDRAL OAKS RD |
| \$860,000   | 6202 STOW CANYON RD    |
| \$881,500   | 4967 TORERO RD         |
| \$1,188,000 | 1136 N PATTERSON AVE   |
| \$1,560,000 | 1379 CAMINO MELENO     |

**\$665,061 Avg.**

**\$662,000 Median**  
**33 Sales**

#### Summerland

|             |                      |
|-------------|----------------------|
| \$500,000   | 3375 FOOTHILL RD 923 |
| \$845,000   | 2173 LILLIE AVE      |
| \$1,200,000 | 3160 SERENA AVE      |
| \$5,850,000 | 735 SAND POINT RD    |

**\$2,098,750 Avg.**

**\$1,022,500 Median**  
**4 Sales**

#### Hope Ranch

|             |                   |
|-------------|-------------------|
| \$4,886,500 | 1465 CANTERA AVE  |
| \$7,000,000 | 4149 CRECIENTE DR |

**\$5,943,250 Avg.**

**\$5,943,250 Median**  
**2 Sales**

#### Montecito

|             |                        |
|-------------|------------------------|
| \$790,000   | 1036 THE FAIRWAY       |
| \$910,000   | 1339 VIRGINIA RD       |
| \$1,269,000 | 87 DEPOT RD            |
| \$1,385,000 | 919 ALEEDA LN          |
| \$1,409,500 | 1170 HILL RD           |
| \$1,620,000 | 137 OLIVE MILL RD      |
| \$1,880,000 | 1388 PLAZA DE PACIFICA |
| \$2,000,000 | 10 W MOUNTAIN DR       |
| \$2,300,000 | 1220 CIMA LINDA LN     |
| \$2,700,000 | 526 LAS FUENTES DR     |
| \$2,795,000 | 585 STONE MEADOW LN    |
| \$3,800,000 | 115 OAK TREE PL        |
| \$4,275,000 | 770 VIA MANANA         |
| \$4,850,000 | 920 BUENA VISTA AVE    |

**\$2,284,536 Avg**

**\$1,940,000 Median**  
**14 Sales**

#### Santa Barbara

|           |                        |
|-----------|------------------------|
| \$141,000 | 4565 OAK GLEN DR G     |
| \$204,000 | 617 DEL PARQUE DR D    |
| \$250,000 | 2308 FOOTHILL LN       |
| \$407,000 | 1820 DE LA VINA ST     |
| \$435,000 | 1201 REBECCA LN B      |
| \$500,000 | 2030 STATE ST 14       |
| \$519,000 | 18 W CONSTANCE AVE 4   |
| \$520,000 | 839 CIENEGUITAS RD     |
| \$550,000 | 460 POR LA MAR CIR     |
| \$560,000 | 4013 INVIERNO DR B     |
| \$580,000 | 1102 E ORTEGA ST       |
| \$590,000 | 1600 SAN PASCUAL ST    |
| \$605,000 | 1932 MOUNTAIN AVE      |
| \$610,000 | 327 LADERA ST 1        |
| \$639,000 | 2621 STATE #4          |
| \$660,000 | 2905 VERDE VISTA DR    |
| \$669,000 | 754 CALLE DE LOS AMIGO |
| \$688,000 | 60 LA VENTA DR         |
| \$699,000 | 2645 STATE #2          |
| \$712,500 | 1417 KOWALSKI AVE      |
| \$730,000 | 4130 PRIMAVERA RD      |
| \$765,000 | 1803 ROBBINS ST        |
| \$779,000 | 1715 THOMAS AVE        |
| \$781,000 | 1413 SALINAS PL        |

#### Santa Barbara CONT'D

|             |                         |
|-------------|-------------------------|
| \$806,000   | 632 CALLE RINCONADA     |
| \$850,000   | 1140 PALOMINO RD        |
| \$859,000   | 251 EL SUENO RD         |
| \$865,000   | 305 OLIVER RD           |
| \$895,000   | 111 W PEDREGOSA ST      |
| \$896,000   | 1232 PORTESUELLO AVE    |
| \$949,000   | 222 MEIGS RD 6          |
| \$950,000   | 3 VISTA DEL MAR DR      |
| \$950,000   | 524 STANLEY DR          |
| \$950,000   | 421 SAMARKAND DR        |
| \$975,000   | 443 LA MARINA DR        |
| \$990,000   | 1224 LAGUNA ST          |
| \$990,000   | 1107 E COTA ST          |
| \$992,500   | 4638 PUENTE PLZ         |
| \$1,000,000 | 2311 CHAPALA ST         |
| \$1,003,500 | 628 JUANITA AVE         |
| \$1,050,000 | 722 UNION ST            |
| \$1,095,000 | 2930 PUESTA DEL SOL     |
| \$1,105,000 | 907 FELLOWSHIP RD       |
| \$1,225,000 | 1621 ORAMAS RD          |
| \$1,253,000 | 237 NORTHRIDGE RD       |
| \$1,299,500 | 1336 MANITOU RD         |
| \$1,360,000 | 1725 LAGUNA ST          |
| \$1,389,500 | 839 MISSION CANYON RD   |
| \$1,495,000 | 1211 SERRA VISTA LN     |
| \$1,510,000 | 2410 STATE ST           |
| \$1,544,000 | 730 EL RODEO RD         |
| \$1,563,000 | 126 CARRIZO DR          |
| \$1,595,000 | 1250 NORTHRIDGE RD      |
| \$1,660,000 | 1229 CALLE CERRITO ALTO |
| \$1,950,000 | 1618 GRAND AVE          |
| \$2,128,000 | 717 SEA RANCH DR        |
| \$2,600,000 | 785 CAROSAM RD          |
| \$3,212,500 | 2232 SANTA BARBARA ST   |
| \$5,110,000 | 3455 MARINA DRIVE       |
| \$5,375,000 | 4280 MARIPOSA DR        |
| \$6,778,000 | 931 LAS ALTURAS RD      |

**\$1,226,426 Avg.**

**\$949,000 Median**  
**61 Sales**

#### South Santa Barbara County

|                               |
|-------------------------------|
| <b>\$1,302,754 Avg. Price</b> |
| <b>\$850,000 Median</b>       |
| <b>122 Sales</b>              |
| <b>43 Sales over 1 Mill</b>   |

# Fidelity National Title Group South Santa Barbara County CORT Sales by Area April 2014



Denotes all-cash Sales

| Carpinteria |                        |
|-------------|------------------------|
| \$260,000   | 5986 BIRCH ST 1        |
| \$430,000   | 1280 FRANCISCAN CT 6   |
| \$449,000   | 1012 PALMETTO WAY A    |
| \$550,000   | 4860 SAWYER AVE        |
| \$579,000   | 4515 CARPINTERIA AVE G |
| \$660,000   | 1264 CRAVENS LN 1      |
| \$740,000   | 5408 SHEMARA ST        |
| \$825,000   | 5466 GRANADA WAY       |
| \$845,000   | 1144 CALLE LAGUNITAS   |
| \$950,000   | 4975 SANDYLAND RD 308  |
| \$9,725,000 | 600 CIMA VISTA LN      |

**\$1,455,727 Avg**  
**\$660,000 Median**  
**11 Sales**

| Goleta      |                         |
|-------------|-------------------------|
| \$282,500   | 5510 ARMITOS AVE 4      |
| \$315,000   | 357 MORETON BAY LN 6    |
| \$320,000   | 331 MORETON BAY LN 2    |
| \$349,000   | 5740 ENCINA RD 1        |
| \$350,000   | 5516 ARMITOS AVE 80     |
| \$387,500   | 115 ATLANTIC LN         |
| \$393,000   | 320 N FAIRVIEW AVE 5    |
| \$400,000   | 245 MORETON BAY LN 2    |
| \$400,000   | 6527 SABADO TARDE RD    |
| \$405,000   | 227 SEA COVE LANE       |
| \$415,000   | 280 N FAIRVIEW AVE 2    |
| \$454,000   | 301 NORTHGATE DR C      |
| \$489,000   | 2206 PACIFIC COAST DR   |
| \$525,000   | 33 N SAN MARCOS RD B    |
| \$530,000   | 5321 TRACI DR           |
| \$537,000   | 391 CANNON GREEN DR D   |
| \$539,000   | 2200 PACIFIC COAST DR   |
| \$545,000   | 5048 CALLE REAL A       |
| \$550,000   | 51 N SAN MARCOS RD B    |
| \$554,000   | 2219 PACIFIC COVE DR    |
| \$625,000   | 610 RIPLEY ST           |
| \$635,000   | 2217 PACIFIC COVE DRIVE |
| \$649,000   | 336 MAGNA VISTA ST      |
| \$660,000   | 7076 DEL NORTE DR       |
| \$675,000   | 658 SAN FERNANDO DR     |
| \$700,000   | 7642 DARTMOOR AVE       |
| \$700,000   | 5236 RHOADS AVE         |
| \$736,000   | 605 LAS PERLAS DR       |
| \$738,000   | 4960 RHOADS AVE         |
| \$750,000   | 311 PEBBLE BEACH DR     |
| \$750,000   | 6163 MANZANILLO DR      |
| \$755,000   | 7962 RIO VISTA DR       |
| \$765,000   | 5788 BERKELEY RD        |
| \$800,000   | 209 ANCONA AVE          |
| \$844,000   | 7743 JENNA DR           |
| \$845,000   | 1078 N SAN MARCOS RD    |
| \$850,000   | 262 RAVENSCROFT DR      |
| \$860,000   | 6167 MANZANILLO DR      |
| \$875,000   | 5387 PAREJO DR          |
| \$880,000   | 7904 WINCHESTER CIR     |
| \$885,000   | 488 DAYTONA DR          |
| \$1,240,000 | 880 WINDSOR CT          |

**\$618,024 Avg**  
**\$630,000 Median**  
**42 Sales**

| Hope Ranch  |                 |
|-------------|-----------------|
| \$2,360,000 | 3904 VIA LAGUNA |
| \$3,250,000 | 4167 CRESTA AVE |
| \$3,700,000 | 4005 CUERVO AVE |

**\$3,103,333 Avg**  
**\$3,250,000 Median**  
**3 Sales**

| Montecito   |                     |
|-------------|---------------------|
| \$491,000   | 1225 EAST VALLEY RD |
| \$1,307,000 | 539 SANTA ROSA LN   |
| \$1,731,000 | 1160 MESA RD        |
| \$1,825,000 | 135 SANTO TOMAS LN  |
| \$1,850,000 | 1167 DULZURA DR     |
| \$2,060,000 | 944 ARCADY RD       |
| \$2,187,500 | 850 CHELHAM WAY     |
| \$2,250,000 | 1151 GLEN VIEW      |
| \$2,750,000 | 1395 DANIELSON RD   |
| \$2,800,000 | 167 POMAR LN        |
| \$2,830,000 | 1010 LADERA LN      |
| \$2,870,000 | 1387 DANIELSON RD   |
| \$2,937,000 | 475 WOODLEY ROAD    |
| \$2,963,500 | 2076 CHINA FLAT RD  |
| \$3,000,000 | 890 COYOTE RD       |
| \$3,785,000 | 423 ENNISBROOK DR   |
| \$4,485,000 | 1640 SAN LEANDRO LN |
| \$4,750,000 | 2117 FORGE RD       |
| \$6,850,000 | 1690 SAN LEANDRO LN |
| \$8,580,000 | 1140 E MOUNTAIN DR  |

**\$3,115,100 Avg**  
**\$2,815,000 Median**  
**20 Sales**

| Santa Barbara |                         |
|---------------|-------------------------|
| \$325,000     | 3435 RICHLAND DR 18     |
| \$440,000     | 3914 VIA LUCERO #F      |
| \$445,000     | FERRELO ROAD            |
| \$450,000     | 335 W ISLAY ST          |
| \$455,000     | 4344 MODOC RD 13        |
| \$485,000     | 401 CHAPALA #104        |
| \$526,000     | 22 W CONSTANCE AVE 3    |
| \$539,000     | 130 W ALAMAR AVE 3      |
| \$556,000     | 618 W ORTEGA ST         |
| \$585,000     | 1023 E ORTEGA ST        |
| \$590,000     | 1422 ALMOND AVE         |
| \$625,000     | LA CORONILLA            |
| \$625,000     | 4678 GERONA WAY         |
| \$625,000     | 2752 MIRADERO DR        |
| \$640,000     | 2820 MIRADERO DR        |
| \$643,500     | 1410 CHINO ST           |
| \$649,000     | 1050 VISTA DEL PUEBL 10 |
| \$670,000     | 753 CALLE DE LOS AMIGO  |
| \$670,000     | ROCKWOOD DRIVE          |
| \$670,000     | 1925 ROBBINS ST         |
| \$675,000     | 477 PASEO DEL DESCANSO  |
| \$688,000     | 151 VALDIVIA DR         |
| \$699,000     | 215 SANTA YNEZ CT       |
| \$700,000     | 1260 DOVER LN           |
| \$700,000     | 4060 VIA ZORRO          |
| \$722,500     | LA VISTA DEL OCEANO     |
| \$750,000     | 401 CHAPALA ST STE 108  |
| \$780,000     | 101 OCEANO AVE 7        |
| \$800,000     | 1212 DEL ORO            |
| \$810,000     | 3056 FOOTHILL RD        |
| \$812,500     | 2840 SERENA RD          |
| \$849,000     | 1010 CRESTWOOD PL       |
| \$849,000     | 1729 BATH ST            |
| \$850,000     | 345 PUENTE DR           |
| \$850,000     | 447 CONEJO RD           |

| Santa Barbara Cont'd |                         |
|----------------------|-------------------------|
| \$895,000            | 401 CHAPALA ST STE 101  |
| \$895,000            | 36 BARRANCA AVE 2       |
| \$900,000            | 612 CALLE GRANADA       |
| \$910,000            | 724 UNION ST            |
| \$925,000            | 641 POR LA MAR CIR A    |
| \$932,000            | 3862 CRESCENT DR        |
| \$950,000            | 513 CARRIAGE HILL CT    |
| \$959,000            | 400 E PEDREGOSA ST C    |
| \$960,000            | 534 W JUNIPERO ST       |
| \$975,000            | 3738 PORTOFINO WAY      |
| \$992,000            | 843 VERONICA SPRINGS RD |
| \$1,025,000          | 1623 CHAPALA ST         |
| \$1,047,000          | 208 SANTA BARBARA ST #A |
| \$1,055,000          | 302 COLEMAN AVE         |
| \$1,084,000          | 1282 BEL AIR DR         |
| \$1,088,500          | 3705 AVON LN            |
| \$1,100,000          | 1382 CRESTLINE DR       |
| \$1,121,000          | 409 LINCOLNWOOD PL      |
| \$1,150,000          | 1721 SANTA BARBARA ST   |
| \$1,150,000          | 1534 DE LA VINA ST      |
| \$1,160,000          | 4647 PUENTE PLZ         |
| \$1,160,000          | 2330 CHAPALA ST         |
| \$1,219,000          | 218 SANTA BARBARA ST #A |
| \$1,225,000          | 1548 SHORELINE DR       |
| \$1,230,000          | 659 DEL PARQUE DR F     |
| \$1,275,000          | 306 LOYOLA DR           |
| \$1,290,000          | 426 E PADRE ST          |
| \$1,336,000          | 25 CONEJO RD            |
| \$1,380,000          | 1561 ALAMEDA PADRE SERR |
| \$1,550,000          | 1622 LOMA ST            |
| \$1,575,000          | 2653 GLENDESSARY LN     |
| \$1,599,500          | 401 CHAPALA ST STE 101  |
| \$1,600,000          | 4590 SIERRA MADRE RD    |
| \$1,655,000          | 986 CHELTENHAM RD       |
| \$1,695,000          | 1141 CAMINO DEL RIO     |
| \$1,750,000          | 1140 PALOMINO RD        |
| \$1,750,000          | 618 ANACAPA ST          |
| \$1,795,000          | 401 CHAPALA ST STE 404  |
| \$1,850,000          | 205 BATH ST             |
| \$1,850,000          | 620 ANACAPA ST          |
| \$2,150,000          | 2020 SANTA BARBARA ST   |
| \$2,195,000          | 1912 MISSION RIDGE RD   |
| \$2,209,000          | 531 CHAPALA #C          |
| \$2,250,000          | 2101 LAS CANOAS RD      |
| \$2,300,000          | 401 CHAPALA ST STE 405  |
| \$2,370,000          | 1575 ORAMAS RD          |
| \$3,550,000          | 820 CENTINELA LN        |
| \$3,600,000          | 1117 LAS ALTURAS RD     |
| \$1,800,000          | 4537 VIA CLARICE        |

**\$1,133,696 Avg**  
**\$954,500 Median**  
**84 Sales**

| Summerland  |                      |
|-------------|----------------------|
| \$860,000   | 2394 WHITNEY AVE     |
| \$950,000   | 2395 GOLDEN GATE AVE |
| \$1,125,000 | 2368 WHITNEY AVE     |
| \$1,300,000 | 2289 SHELBY ST       |
| \$3,025,000 | 260 SHEFFIELD DR     |
| \$5,475,000 | 2260 ORTEGA RANCH LN |
| \$7,100,000 | 711 SAND POINT RD    |
| \$8,650,000 | 869 SAND POINT RD    |

**\$3,560,625 Avg**  
**\$2,162,500 Median**  
**8 Sales**

| South Santa Barbara County |                             |
|----------------------------|-----------------------------|
| <b>1,412,485</b>           | <b>Average Price</b>        |
| <b>875,000</b>             | <b>Median Price</b>         |
| <b>168</b>                 | <b>Sales</b>                |
| <b>68</b>                  | <b>Sales over 1 Million</b> |



# Fidelity National Title Group

## South Santa Barbara County

### CORT Sales by Area May 2014



Denotes all-cash Sales

| Carpinteria |                         |
|-------------|-------------------------|
| \$430,000   | 1062 PALMETTO WAY A     |
| \$499,000   | 5455 EIGHTH ST 2        |
| \$625,000   | 1330 VALLECITO PL       |
| \$675,000   | 4505 CARPINTERIA AVE I  |
| \$675,500   | 5124 CAMBRIDGE LN       |
| \$699,000   | 4941 NIPOMO DR          |
| \$717,500   | 1529 CASITAS PASS RD    |
| \$905,000   | 4297 CARPINTERIA AVE 12 |
| \$1,800,000 | VIA REAL                |

**\$780,667** Avg Price  
**\$675,500** Median  
 9 Sales

| Goleta      |                         |
|-------------|-------------------------|
| \$244,000   | 5652 CATHEDRAL OAKS RD  |
| \$270,000   | 43 DEARBORN PL 60       |
| \$310,000   | 5940 ENCINA RD 6        |
| \$362,500   | 235 MATHILDA DR         |
| \$423,000   | 7386 CALLE REAL 11      |
| \$427,000   | 7632 HOLLISTER AVE 124  |
| \$470,000   | 5004 BIRCHWOOD RD       |
| \$479,000   | 2201 PACIFIC COAST DR   |
| \$480,000   | 961 W CAMPUS LN         |
| \$480,000   | 367 NORTHGATE DR B      |
| \$480,000   | 5050 BIRCHWOOD RD       |
| \$485,000   | 121 ELLWOOD STATION RD  |
| \$489,000   | 5920 MANDARIN DR        |
| \$530,000   | 5080 CALLE REAL A       |
| \$540,000   | 5058 CALLE REAL A       |
| \$582,500   | 5041 RHOADS AVE E       |
| \$599,000   | 4717 CALLE REINA        |
| \$655,000   | 858 RADDUE AVE          |
| \$675,000   | 119 CARDINAL AVE        |
| \$678,000   | 110 S KELLOGG AVE       |
| \$681,000   | 5122 LA RAMADA DR       |
| \$685,000   | 7122 DEL NORTE DR       |
| \$720,000   | 4722 ASHDALE ST         |
| \$725,000   | 7344 ELMHURST PL        |
| \$750,000   | 7265 TUOLUMNE DR        |
| \$750,000   | 336 MAGNA VISTA ST      |
| \$750,000   | 7364 BELLUNO DR         |
| \$753,500   | 6516 DEL PLAYA DR       |
| \$765,000   | 308 ZINK AVE            |
| \$772,000   | 5118 EVALITA LN         |
| \$777,000   | 160 SANTA PAULA AVE     |
| \$825,000   | 6434 CAMINO VIVIENTE    |
| \$850,000   | 492 PACIFIC OAKS RD     |
| \$850,000   | 6894 PASADO RD          |
| \$875,000   | 6463 CAMINO VIVIENTE    |
| \$900,000   | 5493 SAN PATRICIO DR    |
| \$930,000   | 815 VOLANTE PL          |
| \$984,000   | 20 SANDERLING LANE      |
| \$1,100,000 | 6760 CORTONA DR         |
| \$1,175,000 | 5170 KARA DR            |
| \$1,220,000 | 737 CATHEDRAL POINTE LN |
| \$1,312,000 | 296 VEREDA LEYENDA      |
| \$1,340,000 | 721 CATHEDRAL POINTE LN |
| \$1,575,000 | 480 VEREDA DEL CIERVO   |

**\$720,989** Avg. Price  
**\$702,500** Median  
 44 Sales

| Summerland  |                            |
|-------------|----------------------------|
| \$505,000   | 3375 FOOTHILL RD 421       |
| \$560,000   | 2290 BANNER AVE            |
| \$1,275,000 | 241 TORO CANYON RD         |
| \$1,800,000 | 2106 SUMMERLAND HEIGHTS LN |
| \$2,100,000 | 2404 WHITNEY AVE           |
| \$8,225,000 | 2375 FINNEY ST EAST        |

**\$2,410,833** Avg. Price  
**\$1,537,500** Median  
 6 Sales

| Hope Ranch  |                   |
|-------------|-------------------|
| \$2,812,500 | 425 LAS PALMAS DR |

| Montecito   |                        |
|-------------|------------------------|
| \$1,040,000 | 2970 HIDDEN VALLEY LN  |
| \$1,350,000 | 925 CHELHAM WAY        |
| \$1,565,000 | 59 SEAVIEW DR          |
| \$1,637,000 | 1781 SAN LEANDRO LN    |
| \$1,695,000 | 1395 GREENWORTH PL     |
| \$1,715,000 | 232 HOT SPRINGS RD     |
| \$1,875,000 | 27 SEAVIEW DR          |
| \$1,924,500 | 1517 E VALLEY RD #A    |
| \$2,072,500 | 2145 ALISOS DR         |
| \$2,080,000 | 1530 WILLINA LN        |
| \$2,101,500 | 396 PASO ROBLES DR     |
| \$2,115,000 | 1183 CAMINO VIEJO      |
| \$2,200,000 | 170 MIDDLE RD          |
| \$2,215,000 | 202 EUCALYPTUS HILL DR |
| \$2,665,000 | 253 SANTA ROSA LN      |
| \$2,850,000 | 225 MIRAMAR AVE        |
| \$3,250,000 | 1475 BONNYMEDE DR      |
| \$3,650,000 | 396 HOT SPRINGS RD     |
| \$4,150,000 | 646 ROMERO CANYON RD   |
| \$4,180,000 | 645 EL BOSQUE RD       |
| \$4,750,000 | 1305 PLAZA DE PACIFICA |
| \$6,695,000 | 945 LILAC DR           |
| \$7,375,000 | 854 PARK LN            |

**\$2,832,630** Avg. Price  
**\$2,115,000** Median  
 23 Sales

| Santa Barbara |                           |
|---------------|---------------------------|
| \$260,500     | 3749 GREGGORY WAY 3       |
| \$263,000     | 3738 GREGGORY WAY 1       |
| \$407,000     | 2727 MIRADERO DR 108      |
| \$425,000     | 26 W CONSTANCE AVE 2      |
| \$445,000     | 2631 STATE #1             |
| \$455,000     | 972 MIRAMONTE DR 1        |
| \$464,500     | 4128 VIA ANDORRA D        |
| \$475,000     | 1239 RICHELLE LN A        |
| \$487,000     | 401 CHAPALA 3 105         |
| \$500,000     | 2952 GLEN ALBYN DR        |
| \$500,000     | 3 LA CUMBRE CIR           |
| \$510,000     | 2316 DE LA VINA ST UNIT D |
| \$513,500     | 110 POR LA MAR CIR        |
| \$520,000     | 631 ORTEGA ST UNIT F      |
| \$537,500     | 341 CALLE CESAR CHAVEZ    |
| \$540,000     | 1709 SYCAMORE CANYON RD   |
| \$560,000     | 2120 DE LA VINA ST D      |
| \$562,500     | 2617 STATE #2             |
| \$571,000     | 1016 CHINO ST             |
| \$590,000     | 3873 CINCO AMIGOS         |
| \$594,000     | 530 CHAPALA ST            |
| \$620,000     | 3872 CRESCENT DR          |
| \$625,000     | 3807 MARIANA WAY          |
| \$634,000     | 401 CHAPALA # 113         |
| \$650,000     | 58 LA CUMBRE CIR          |
| \$675,000     | 2830 MIRADERO DR          |
| \$680,000     | 1735 MOUNTAIN AVE         |
| \$695,000     | 830 EUCALYPTUS AVE        |
| \$725,000     | 806 VINCENTE WAY          |
| \$744,500     | 3771 PESCADERO DR         |
| \$750,000     | 1410 KOWALSKI AVE         |
| \$755,000     | 3635 FOOTHILL RD          |
| \$785,000     | 2804 BEN LOMOND DR        |
| \$790,000     | 50 BARRANCA AVE 7         |
| \$795,000     | 1306 CHINO ST             |
| \$799,000     | 1732 GILLESPIE ST         |
| \$800,000     | 1016 E HALEY ST           |
| \$802,000     | 431 PEACH GROVE LN        |
| \$807,000     | 3888 NATHAN RD            |
| \$815,000     | 433 CONSUELO DR           |

| Santa Barbara CONT'D |                          |
|----------------------|--------------------------|
| \$815,500            | 22 CALLE CRESPI          |
| \$830,000            | 3750 GREGGORY WAY 5      |
| \$830,000            | 512 ARROYO AVE           |
| \$830,500            | 907 W PEDREGOSA ST       |
| \$835,000            | 3920 HARROLD AVE         |
| \$840,000            | 2690 MONTROSE PL         |
| \$844,000            | 1732 CALLE CERRO         |
| \$844,500            | 1604 LA VISTA DEL OCEANO |
| \$849,000            | 4182 MODOC RD            |
| \$865,000            | 868 CHELTENHAM RD        |
| \$875,000            | 2430 MESA SCHOOL LN      |
| \$875,000            | 1207 DIANA LN            |
| \$888,000            | 1649 SANTA ROSA AVE      |
| \$890,000            | 525 CARRIAGE HILL CT     |
| \$901,000            | 624 N LA CUMBRE RD       |
| \$906,000            | 515 CASITAS RD           |
| \$908,000            | 1740 CLEARVIEW RD        |
| \$910,000            | 10 CANON DR              |
| \$950,000            | 210 BALBOA DR            |
| \$990,000            | 4433 MEADOWLARK LN       |
| \$1,010,000          | 308 COOPER RD            |
| \$1,015,000          | 601 E MICHELTORENA #85   |
| \$1,025,000          | 2555 BORTON DR           |
| \$1,100,000          | 1309 PORTESUELLO AVE     |
| \$1,125,000          | 1121 BATH ST             |
| \$1,150,000          | 210 SANTA BARBARA ST #B  |
| \$1,175,000          | 3234 CALLE ROSELAS       |
| \$1,226,000          | 2944 ARRIBA WAY          |
| \$1,231,500          | 4591 CAMINO MOLINERO     |
| \$1,250,000          | 330 MOHAWK RD            |
| \$1,250,000          | 2221 ST JAMES DR         |
| \$1,250,000          | 106 E LOS OLIVOS ST      |
| \$1,300,000          | 217 EQUESTRIAN AVE       |
| \$1,370,000          | 1221 DIANA LN            |
| \$1,380,000          | 924 GARDEN ST B          |
| \$1,390,000          | 348 PALISADES DR         |
| \$1,425,000          | 3431 LOS PINOS DR        |
| \$1,481,000          | 1300 LAS ALTURAS RD      |
| \$1,525,000          | 18 LA LITA LN            |
| \$1,549,000          | 1511 OLIVE ST            |
| \$1,600,000          | 406 LINCOLNWOOD PL       |
| \$1,625,000          | 989 CAMINO DEL RETIRO    |
| \$1,650,000          | 1759 GRAND AVE           |
| \$1,650,000          | 1213 VISCAINO RD         |
| \$1,650,000          | 3310 LOS PINOS DR        |
| \$1,675,000          | 1224 MISSION CANYON RD   |
| \$1,700,000          | 3811 CENTER AVE          |
| \$1,784,500          | 3 LAS ALTURAS CIR        |
| \$1,825,000          | 230 W ALAMAR AVE         |
| \$1,910,000          | 1124 HARBOR HILLS LN     |
| \$1,948,500          | 15 RUBIO RD              |
| \$2,190,000          | 1181 LAS ALTURAS RD      |
| \$2,225,000          | 3044 SAMARKAND DR        |
| \$2,250,000          | 1111 LAS CANOAS LN       |
| \$2,477,000          | 1253 DOVER LN            |
| \$2,586,500          | 1711 FRANCESCHI RD       |
| \$2,725,000          | 1646 FRANCESCHI RD       |
| \$2,727,000          | 1850 E LAS TUNAS RD      |
| \$3,395,000          | 1927 EL CAMINO DE LA LU  |
| \$4,850,000          | 1111 MISSION RIDGE RD    |
| \$9,800,000          | 3757 STATE ST            |
| \$1,630,000          | 1166 N SAN MARCOS RD     |

**\$1,202,985** Avg. Price  
**\$875,000** Median  
 102 Sales

| South County Santa Barbara |                      |
|----------------------------|----------------------|
| 185                        | Total Sales          |
| \$1,318,281                | Average Price        |
| \$865,000                  | Median Price         |
| 77                         | Sales Over 1 Million |

# Fidelity National Title Group

## South Santa Barbara County

### CORT Sales by Area June 2014



Denotes all-cash Sales

#### Carpinteria

|             |                      |
|-------------|----------------------|
| \$300,000   | 4640 NINTH ST        |
| \$353,500   | 5981 HICKORY ST 2    |
| \$430,000   | 5455 EIGHTH ST 81    |
| \$529,500   | 4844 OGRAM RD        |
| \$580,000   | 5446 EIGHTH ST 18    |
| \$805,000   | 5254 CAMBRIDGE LN    |
| \$3,400,000 | 6845 CASITAS PASS RD |
| \$5,125,000 | 1840 CRAVENS LN      |

**\$1,440,375 Avg. Price**  
**\$554,750 Median**  
**8 Sales**

#### Goleta

|             |                          |
|-------------|--------------------------|
| \$275,000   | 33 DEARBORN PL 41        |
| \$299,000   | 29 DEARBORN PL 16        |
| \$383,500   | 5516 ARMITOS AVE 78      |
| \$420,000   | 5900 ENCINA RD 6         |
| \$475,000   | 295 ASPEN WAY            |
| \$479,000   | 2204 PACIFIC COAST DRIVE |
| \$509,000   | 7059 MARYMOUNT WAY       |
| \$550,000   | 5074 CALLE REAL B        |
| \$560,000   | 359 CANNON GREEN DR G    |
| \$593,500   | 548 MAGNA VISTA ST       |
| \$655,000   | 16 LASSEN PL             |
| \$670,000   | 652 ARDMORE DR           |
| \$677,500   | 113 SANDERLING LN        |
| \$731,000   | 5652 CATHEDRAL OAKS RD   |
| \$740,000   | 5093 ELLA LN             |
| \$745,000   | 5082 SAN GONZALO AVE     |
| \$749,000   | 770 CAMINO CASCADA       |
| \$754,500   | 117 SANDERLING LN        |
| \$760,000   | 325 RAVENSCROFT DR       |
| \$760,000   | 5944 TRUDI DR            |
| \$769,000   | 326 SANTA ROSALIA WAY    |
| \$774,000   | 4896 PAYTON ST           |
| \$775,000   | 867 RANDOLPH RD          |
| \$803,500   | 648 CAMINO CAMPANA       |
| \$830,000   | 5248 CALLE MORELIA       |
| \$850,500   | HOLLISTER AVE            |
| \$851,000   | 5543 SOMERSET DR         |
| \$869,000   | 501 ARUNDEL RD           |
| \$874,000   | 115 SANDERLING LN        |
| \$930,000   | 5338 PASEO ORLANDO       |
| \$949,000   | 4966 VIA PICCOLI         |
| \$950,000   | 863 SANTA MARGUERITA DR  |
| \$992,000   | 8 BAKER LN               |
| \$1,010,000 | 5011 WHITNEY RANCH CT    |
| \$1,175,000 | 5266 LOUISIANA PL        |
| \$1,200,000 | 4676 VIA LOS SANTOS      |
| \$1,265,000 | 716 CATHEDRAL POINTE LN  |
| \$1,712,000 | 1312 CAMINO MANADERO     |
| \$1,762,500 | 4760 CALLE LAS BRISAS    |
| \$1,850,000 | 4860 VIA LOS SANTOS      |

**\$824,438 Avg. Price**  
**\$764,500 Median**  
**40 Sales**

#### Summerland

|              |                      |
|--------------|----------------------|
| \$460,000    | 3375 FOOTHILL RD 935 |
| \$719,000    | 202 TEMPLE ST        |
| \$1,330,000  | 2451 GOLDEN GATE AVE |
| \$3,875,000  | 275 TORO CANYON RD   |
| \$12,000,000 | 3351 PADARO LN       |

**\$3,676,800 Avg Price**  
**\$1,330,000 Median**  
**5 Sales**

#### Hope Ranch

|             |                   |
|-------------|-------------------|
| \$1,850,000 | 558 VIA TRANQUILA |
| \$1,850,000 | 4445 VIEJA DR     |
| \$2,450,000 | 524 VIA SINUOSA   |
| \$3,830,000 | 4650 VIA ROBLADA  |

**\$2,495,000 Avg. Price**  
**\$2,150,000 Median**  
**4 Sales**

#### Montecito

|             |                        |
|-------------|------------------------|
| \$1,150,000 | 1221 EAST VALLEY RD    |
| \$1,450,000 | 939 ALEEDA LN          |
| \$1,520,000 | 1394 DANIELSON RD      |
| \$1,530,000 | 690 ORCHARD AVE        |
| \$1,625,000 | 1181 SUMMIT RD         |
| \$1,787,500 | 514 PARA GRANDE LN     |
| \$1,900,000 | 369 PASO ROBLES DR     |
| \$1,950,000 | 1920 BOUNDARY DR       |
| \$2,400,000 | 1320 PLAZA DE PACIFICA |
| \$2,675,000 | 175 MIRAMAR AVE        |
| \$2,700,000 | 527 CROCKER SPERRY DR  |
| \$3,620,000 | 701 TORO CANYON RD     |
| \$3,675,000 | 2896 HIDDEN VALLEY LN  |
| \$3,900,000 | 115 OAK TREE PL        |
| \$4,000,000 | 1997 LEMON RANCH RD    |
| \$4,100,000 | 321 SANTA ROSA LN      |
| \$4,185,000 | 489 CROCKER SPERRY DR  |
| \$4,230,500 | 705 OAK GROVE          |
| \$4,400,000 | 1081 ALSTON RD         |
| \$4,850,000 | 1143 HILL RD           |
| \$7,475,000 | 965 BROOKTREE RD       |
| \$7,600,000 | 121 OLIVE MILL LN      |
| \$9,725,000 | 610 CIMA VISTA LN      |

**\$3,584,696 Avg. Price**  
**\$3,620,000 Median**  
**23 Sales**

#### Santa Barbara

|           |                           |
|-----------|---------------------------|
| \$184,500 | 3578 MODOC RD 11          |
| \$215,500 | 601 E MICHELTORENA #38    |
| \$221,000 | 601 E MICHELTORENA #71    |
| \$286,500 | 3738 GREGGORY WAY 2       |
| \$300,000 | 3435 RICHLAND DR 26       |
| \$302,000 | 601 E MICHELTORENA ST #44 |
| \$369,000 | 2727 MIRADERO DR 208      |
| \$416,000 | 2629 STATE #3             |
| \$453,000 | 415 W GUTIERREZ ST 9      |
| \$455,000 | 1229 REBECCA LN D         |
| \$475,000 | 1239 RICHELLE LN J        |
| \$510,000 | 1701 ANACAPA ST 24        |
| \$525,000 | 159 POR LA MAR CIR        |
| \$529,000 | 858 HIGHLAND DR 1         |
| \$549,000 | 1323 PUNTA GORDA ST       |
| \$584,500 | 3877 CINCO AMIGOS         |
| \$616,000 | 402 N ALISOS ST           |
| \$616,500 | 2310 CLIFF DR             |
| \$625,000 | 1709 CASTILLO ST          |

#### Santa Barbara, CONT'D

|             |                          |
|-------------|--------------------------|
| \$625,000   | 415 VIA ROSA 6           |
| \$650,000   | 109 W ORTEGA ST          |
| \$659,000   | 1709 SUNSET AVE          |
| \$670,000   | 224 W DE LA GUERRA ST B  |
| \$675,000   | 318 LOMA VISTA AVE       |
| \$700,000   | 3756 GREGGORY WAY 1      |
| \$735,000   | 2790 BEN LOMOND DR       |
| \$752,500   | 329 W ANAPAMU ST         |
| \$785,000   | 633 LAQUILA LN           |
| \$787,500   | 1229 MANITOU RD          |
| \$842,500   | 432 APPLE GROVE LN       |
| \$850,000   | 2108 MOUNTAIN AVE        |
| \$850,000   | 677 FERRARA WAY          |
| \$905,000   | 1114 E ORTEGA ST         |
| \$950,000   | 827 GROVE LN             |
| \$950,000   | 1620 PAYERAS ST          |
| \$960,000   | 525 E DE LA GUERRA ST    |
| \$963,500   | 436 FOXEN DR             |
| \$965,000   | 119 S VOLUNTARIO ST      |
| \$971,000   | 345 OLIVER RD            |
| \$1,075,000 | 3005 PASEO DEL REFUGIO   |
| \$1,075,000 | 435 FELLOWSHIP RD        |
| \$1,120,000 | 137 VISTA DE LA CUMBRE   |
| \$1,162,000 | 434 PASEO DEL DESCANSO   |
| \$1,186,500 | 212 W ANAPAMU ST         |
| \$1,230,000 | 1911 CLEVELAND AVE       |
| \$1,235,000 | 960 ROBLE LN             |
| \$1,270,000 | 2437 CALLE GALICIA       |
| \$1,275,000 | 777 N ONTARE RD          |
| \$1,285,000 | 234 STANLEY DR           |
| \$1,300,000 | 2136 FOOTHILL LN         |
| \$1,300,000 | 3883 VIA LAS BRISAS      |
| \$1,335,000 | 929 LAGUNA ST UNIT B     |
| \$1,350,000 | 431 E VALERIO ST         |
| \$1,369,000 | 232 EL MONTE DR          |
| \$1,685,000 | 2325 FOOTHILL LN         |
| \$1,700,000 | 2215 ALAMEDA PADRE SERR  |
| \$1,750,000 | 1290 MOUNTAIN VIEW RD    |
| \$1,760,000 | 50 RUBIO RD              |
| \$1,850,000 | 105 MESA LN              |
| \$1,894,000 | 18 W VICTORIA #215       |
| \$1,940,000 | 210 E PUEBLO ST          |
| \$1,975,000 | 710 LAS CANOAS PL        |
| \$2,200,000 | 542 LITCHFIELD LN        |
| \$2,400,000 | 935 TORNOE RD            |
| \$2,400,000 | 401 CHAPALA # 304        |
| \$2,650,000 | 212 EQUESTRIAN AVE       |
| \$3,155,000 | 1857 E LAS TUNAS RD      |
| \$3,295,000 | 1704 PATERNA RD          |
| \$3,608,000 | 1703 LA VISTA DEL OCEANO |

**\$1,120,406 Avg. Price**  
**\$950,000 Median**  
**69 sales**

#### SOUTH SANTA BARBARA COUNTY

|                    |                             |
|--------------------|-----------------------------|
| <b>\$1,555,970</b> | <b>Average Price</b>        |
| <b>\$950,000</b>   | <b>Median Price</b>         |
| <b>150</b>         | <b>Sales</b>                |
| <b>69</b>          | <b>Sales over 1 Million</b> |

# Fidelity National Title Group

## South Santa Barbara County

### CORT Sales by Area July 2014



Denotes all-cash Sales

| Carpinteria |                         |
|-------------|-------------------------|
| \$325,000   | 5956 VIA REAL 2         |
| \$395,000   | 4880 SANDYLAND RD 27    |
| \$492,000   | 4692 CARPINTERIA AVE 7  |
| \$504,000   | 1431 TOMOL DR           |
| \$580,500   | 4980 SANDYLAND RD 216   |
| \$684,000   | 4505 CARPINTERIA AVE F  |
| \$841,000   | 4665 EL CARRO LN        |
| \$859,000   | 4905 EIGHTH ST          |
| \$888,000   | 5481 GRANADA WAY        |
| \$895,000   | 4297 CARPINTERIA AVE 11 |
| \$975,000   | 6375 LAGUNITAS COURT    |
| \$1,150,000 | 3350 FOOTHILL RD        |
| \$715,708   | Avg Price               |
| \$762,500   | Median                  |
| 12          | Sales                   |

| Goleta      |                         |
|-------------|-------------------------|
| \$275,000   | 37 DEARBORN PL 92       |
| \$345,000   | 5814 GAVIOTA ST         |
| \$365,000   | 452 LINFIELD PL K       |
| \$370,000   | 257 MORETON BAY LN 1    |
| \$399,000   | 5290 OVERPASS RD 15     |
| \$422,000   | 407 ELLWOOD BCH DR D    |
| \$423,000   | 5740 ENCINA RD #2       |
| \$455,000   | 307 NORTHGATE DR C      |
| \$470,000   | 5290 OVERPASS RD 13     |
| \$475,500   | 5950 ENCINA RD 3        |
| \$484,000   | 5038 BIRCHWOOD RD       |
| \$500,000   | 5365 TRACI DR           |
| \$500,000   | 319 PACIFIC OAKS RD     |
| \$515,000   | 3 N SAN MARCOS RD B     |
| \$555,000   | 5087 RHOADS AVE B       |
| \$565,000   | 634 SAN MARINO DR       |
| \$580,000   | 5317 TRACI DR           |
| \$599,000   | 7960 WINCHESTER CIRCLE  |
| \$600,000   | 5080 OLEANDER PL        |
| \$605,000   | 475 CANNON GREEN DR F   |
| \$619,000   | 5095 RHOADS AVE B       |
| \$632,000   | 4760 CAMINO DEL REY     |
| \$637,500   | 396 SANTA BARBARA SHOR  |
| \$651,500   | 45 SANTA ANA AVE        |
| \$690,000   | 570 GWYNE AVE           |
| \$695,000   | 7474 SAN CARPINO DR     |
| \$716,000   | 149 SANTA ANA AVE       |
| \$725,000   | 5023 VIA JACINTO        |
| \$759,000   | 5034 RHOADS AVE         |
| \$765,000   | 640 DARA RD             |
| \$775,000   | 6173 BARRINGTON DR      |
| \$775,000   | 7281 LOWELL WAY         |
| \$776,000   | 465 CARLO DR            |
| \$820,000   | 205 SYLVAN DR           |
| \$939,000   | 4972 YAPLE AVE          |
| \$998,500   | 786 DORADO DR           |
| \$1,001,000 | 6804 SHADOWBROOK DR     |
| \$1,100,000 | 870 WINDSOR CT          |
| \$1,287,500 | 240 MATHILDA DR         |
| \$1,370,000 | 1111 VIA BOLZANO        |
| \$1,400,000 | 279 KING JAMES CT       |
| \$1,440,000 | 702 CATHEDRAL POINTE LN |
| \$1,550,000 | 662 VEREDA DEL CIERVO   |
| \$1,555,000 | 5139 CATHEDRAL OAKS RD  |
| \$1,755,000 | 4853 VIEJA DR           |
| \$754,100   | Avg. Price              |
| \$637,500   | Median                  |
| 45          | Sales                   |

| Hope Ranch  |                  |
|-------------|------------------|
| \$1,685,000 | 4851 VIEJA DR    |
| \$1,725,000 | 916 CANON RD     |
| \$1,740,000 | 1299 ESTRELLA DR |
| \$2,250,000 | 4647 VIA HUERTO  |
| \$2,300,000 | 4444 VIA BENDITA |
| \$1,940,000 | Avg Price        |
| \$1,740,000 | Median Price     |
| 5           | Sales            |

| Montecito                      |                       |
|--------------------------------|-----------------------|
| \$278,000                      | *1014 WESTMONT RD     |
| \$278,000                      | *1014 WESTMONT RD     |
| \$387,000                      | 352 E MOUNTAIN DR     |
| \$815,000                      | 75 CANON VIEW RD      |
| \$1,172,000                    | 661 WESTMONT RD       |
| \$1,200,000                    | 36 CANON VIEW RD      |
| \$1,500,000                    | 811 ALSTON RD         |
| \$1,542,000                    | 760 LADERA LN         |
| \$1,600,000                    | 1415 WYANT RD         |
| \$1,875,000                    | 537 PERIWINKLE LN     |
| \$2,400,000                    | 2080 EAST VALLEY RD   |
| \$2,400,000                    | 455 TORO CANYON RD    |
| \$2,650,000                    | 1405 SCHOOL HOUSE RD  |
| \$2,850,000                    | 1406 GREENWORTH PL    |
| \$2,934,000                    | 564 CROCKER SPERRY DR |
| \$3,150,000                    | 1930 LEMON RANCH RD   |
| \$3,650,000                    | 1255 E MOUNTAIN DR    |
| \$3,735,000                    | 615 STONEHOUSE LN     |
| \$3,744,000                    | 1415 SCHOOL HOUSE RD  |
| \$3,920,000                    | 670 EL BOSQUE RD      |
| \$4,016,500                    | 1590 GREEN LN         |
| \$4,182,500                    | 582 FREEHAVEN DR      |
| \$4,241,000                    | 529 LAS FUENTES DR    |
| \$4,925,000                    | 1419 E MOUNTAIN DR    |
| \$6,200,000                    | 514 LAS FUENTES DR    |
| \$6,770,000                    | 307 MEADOWBROOK DR    |
| \$10,850,000                   | 699 SAN YSIDRO RD     |
| \$12,000,000                   | 901 CIMA DEL MUNDO    |
| \$13,750,000                   | 588 FREEHAVEN DR      |
| \$4,017,000                    | Avg Price             |
| \$3,150,000                    | Median Price          |
| 29                             | Sales                 |
| *Sales NOT included in Avg/Med |                       |

| Santa Barbara |                         |
|---------------|-------------------------|
| \$215,500     | 601 E MICHELTORENA #86  |
| \$237,500     | 409 CAMINO DEL REMED C  |
| \$294,500     | 601 E MICHELTORENA #41  |
| \$305,000     | 486 CONEJO RD           |
| \$392,500     | 4344 MODOC RD 15        |
| \$415,000     | 1449 ORANGE GROVE AVE   |
| \$440,000     | 953 MIRAMONTE DR 7      |
| \$465,000     | 4128 VIA ANDORRA B      |
| \$469,000     | 2805 MIRADERO DR E      |
| \$470,000     | 984 MIRAMONTE DR 5      |
| \$492,000     | 633 ORTEGA ST UNIT C    |
| \$550,000     | 26 BARRANCA AVE 2       |
| \$565,000     | 1050 VISTA DEL PUEBL 27 |
| \$565,000     | 125 POR LA MAR CIR      |
| \$625,000     | 720 N VOLUNTARIO ST     |
| \$625,000     | 455 POR LA MAR CIR      |
| \$626,000     | 1411 MOUNTAIN AVE       |
| \$630,000     | 2051 CLIFF DR 11        |
| \$650,000     | 2135 CHAPALA ST         |
| \$665,000     | 802 W MICHELTORENA ST   |
| \$665,000     | 56 BARRANCA AVE 10      |
| \$680,000     | 2105 GILLESPIE ST       |
| \$680,000     | 1601 GILLESPIE ST       |

| Santa Barbara Cont'd |                         |
|----------------------|-------------------------|
| \$685,000            | 418 E SOLA ST           |
| \$685,500            | 2420 MODOC RD           |
| \$690,000            | 606 W CANON PERDIDO ST  |
| \$700,000            | 4653 GERONA WAY         |
| \$720,000            | 3767 GREGGORY WAY 4     |
| \$725,000            | 163 POR LA MAR CIR      |
| \$729,000            | 1310 E HALEY ST         |
| \$730,000            | 209 W ORTEGA ST         |
| \$730,000            | 1008 W MICHELTORENA ST  |
| \$745,000            | 930 W VALERIO ST        |
| \$790,000            | 4534 CARRIAGE HILL DR   |
| \$800,000            | 401 E MICHELTORENA #111 |
| \$819,000            | 1005 N MILPAS ST        |
| \$830,000            | 1618 GILLESPIE ST       |
| \$830,000            | 2323 DE LA VINA ST      |
| \$841,500            | 2805 VERDE VISTA DR     |
| \$851,000            | 1451 ORANGE GROVE AVE   |
| \$895,000            | 350 CHAPALA ST          |
| \$900,000            | 2702 CUESTA RD          |
| \$920,000            | 1528 VERONICA PL        |
| \$940,000            | 601 E MICHELTORENA #96  |
| \$982,000            | 1811 OLIVE AVE          |
| \$985,000            | 1201 E DE LA GUERRA ST  |
| \$985,000            | 147 PALISADES DR        |
| \$995,000            | 401 ORILLA DEL MAR DR   |
| \$995,000            | 400 E PEDREGOSA ST N    |
| \$995,000            | 4440 SHADOW HILLS CIR K |
| \$1,005,000          | 2901 VALENCIA DR        |
| \$1,015,000          | 969 ISLETA AVE          |
| \$1,025,000          | 400 E PEDREGOSA ST L    |
| \$1,080,000          | 230 MESA VERDE DR       |
| \$1,110,000          | 580 RICARDO AVE         |
| \$1,175,000          | 3990 PRIMAVERA RD       |
| \$1,182,000          | 2674 PUESTA DEL SOL     |
| \$1,200,000          | 450 PASEO DEL DESCANSO  |
| \$1,200,000          | 604 MIRAMONTE DR        |
| \$1,200,000          | 4529 ATASCADERO DR      |
| \$1,305,000          | 18 W VICTORIA #210      |
| \$1,335,000          | 2403 CALLE LINARES      |
| \$1,495,000          | 370 CANON DR            |
| \$1,585,000          | 1522 KNOLL CIRCLE DR    |
| \$1,755,000          | 1075 CHELTENHAM RD      |
| \$1,850,000          | 1065 CAMINO DEL RETIRO  |
| \$1,925,000          | 398 W MOUNTAIN DR       |
| \$1,925,000          | 401 CHAPAL #313         |
| \$1,960,000          | 500 VIA HIERBA          |
| \$2,230,000          | 3400 LOS PINOS DR       |
| \$2,250,000          | 401 CHAPALA #301        |
| \$6,725,000          | 2280 LAS TUNAS RD       |
| \$996,486            | Avg. Price              |
| \$824,500            | Median Price            |
| 72                   | Sales                   |

| Summerland  |                      |
|-------------|----------------------|
| \$515,000   | 3375 FOOTHILL RD 821 |
| \$675,000   | 2534 WHITNEY AVE     |
| \$880,000   | 3375 FOOTHILL RD 911 |
| \$1,380,000 | 2522 WHITNEY AVE     |
| \$862,500   | Avg. Price           |
| \$777,500   | Median               |
| 4           | Sales                |

| Unincorporated |                         |
|----------------|-------------------------|
| \$405,000      | 4 SAN MARCOS TROUT CLUE |
| \$600,000      | OFF PARADISE RD         |
| \$502,500      | Avg. Price              |
| 2              | Sales                   |

| SOUTH SANTA BARBARA COUNTY |                |
|----------------------------|----------------|
| 169                        | Sales          |
| 63                         | Over 1 Million |
| \$1,401,769                | Avg. Price     |
| \$820,000                  | Median Price   |



# Fidelity National Title Group

## South Santa Barbara County

### CORT Sales by Area August 2014



Denotes all-cash Sales

| Carpinteria |                        |
|-------------|------------------------|
| \$144,000   | 885 HOLLY AVE          |
| \$490,000   | 231 LINDEN AVE 5       |
| \$530,000   | 4822 SAWYER AVE        |
| \$570,000   | 4234 CARPINTERIA AVE 3 |
| \$1,275,000 | 4835 THIRD ST          |
| \$601,800   | Avg. Price             |
| \$530,000   | Median                 |
| 5           | Sales                  |

| Goleta & I.V. |                        |
|---------------|------------------------|
| \$164,500     | 7620 HOLLISTER AVE 110 |
| \$256,500     | 552 MILLS WAY          |
| \$310,000     | 7638 HOLLISTER AVE 265 |
| \$374,000     | 45 DEARBORN PL 48      |
| \$400,000     | 7386 CALLE REAL 16     |
| \$400,000     | 6575 TRIGO RD          |
| \$420,000     | 7167 ALAMEDA AVE       |
| \$425,000     | 267 MORTON BAY LN #3   |
| \$500,000     | 181 N KELLOGG AVE C    |
| \$520,000     | 7029 MARYMOUNT WAY     |
| \$525,000     | 6073 ASHLEY PL         |
| \$647,000     | 33 SANDERLING LN       |
| \$657,000     | 9 SANTA ANA AVE        |
| \$673,000     | 45 SAN ANZIO WAY       |
| \$684,000     | 5028 SAN JULIO AVE     |
| \$700,000     | 645 ANDY LN            |
| \$747,500     | 37 SANDERLING LANE     |
| \$757,500     | 822 VIA MIGUEL         |
| \$780,000     | 5823 BERKELEY RD       |
| \$785,000     | 723 AVENIDA PEQUENA    |
| \$810,000     | 5560 PEMBROKE AVE      |
| \$820,000     | 6277 WESTMORLAND PL    |
| \$829,000     | 44 TOURAN LN           |
| \$830,000     | 550 VIA EL ENCANTADOR  |
| \$870,000     | 32 ARROYO VISTA DR     |
| \$873,000     | 35 SANDERLING LANE     |
| \$878,000     | 524 CALLE APAREJO      |
| \$905,500     | 40 SANDERLING LANE     |
| \$925,000     | 5328 ORCHARD PARK LN   |
| \$962,500     | 71 TOURAN LN           |
| \$989,000     | 102 SANDERLING LANE    |
| \$992,000     | 60 SANDERLING LN       |
| \$1,000,000   | 50 SANDERLING LANE     |
| \$1,295,000   | 308 VEREDA LEYENDA     |
| \$1,360,000   | 1437 CAMINO RIO VERDE  |
| \$1,525,000   | 684 VEREDA DEL CIERVO  |
| \$1,695,000   | 1219 CAMINO MANADERO   |
| \$764,459     | Avg. Price             |
| \$780,000     | Median price           |
| 37            | Sales                  |

| Summerland  |                            |
|-------------|----------------------------|
| \$875,000   | 150 TORO CANYON RD         |
| \$1,150,000 | 120 HOLLISTER ST           |
| \$1,525,000 | 2435 WHITNEY AVE           |
| \$2,200,000 | 169 EVANS AVE              |
| \$2,500,000 | 2108 SUMMERLAND HEIGHTS LN |
| \$1,650,000 | Avg. Price                 |
| \$1,525,000 | Median                     |
| 5           | Sales                      |

| Hope Ranch  |                 |
|-------------|-----------------|
| \$1,600,000 | 4015 LAGO DR    |
| \$3,300,000 | 405 VIA HIERBA  |
| \$3,325,000 | 4005 LAGO DR    |
| \$3,500,000 | 465 VIA DICHOSA |
| \$2,931,250 | Avg. Price      |
| \$3,312,500 | Median          |
| 4           | Sales           |

| Montecito   |                        |
|-------------|------------------------|
| \$790,000   | 1220 COAST VILLAGE 211 |
| \$975,000   | 1337 VIRGINIA RD       |
| \$1,000,000 | 1410 LA VEREDA LN      |
| \$1,100,000 | 681 CIRCLE DR          |
| \$1,487,500 | 94 SEAVIEW DR          |
| \$1,585,000 | 106 LA VEREDA RD       |
| \$1,925,000 | 138 SANTO TOMAS LN     |
| \$2,179,000 | 830 NORMAN LN          |
| \$2,300,000 | 487 MONARCH LN         |
| \$2,350,000 | 1493 ISABELLA LN       |
| \$2,450,000 | 170 MIDDLE RD          |
| \$2,470,000 | 677 EL BOSQUE RD       |
| \$2,750,000 | 1385 DANIELSON RD      |
| \$2,750,000 | 365 HOT SPRINGS RD     |
| \$2,875,000 | 800 HOT SPRINGS RD     |
| \$2,920,000 | 1426 GREENWORTH PL     |
| \$3,328,000 | 60 OLIVE MILL RD       |
| \$3,425,000 | 115 MIRAMAR AVE        |
| \$3,694,000 | 1597 EAST VALLEY RD    |
| \$4,395,000 | 1387 SCHOOL HOUSE RD   |
| \$4,454,000 | 2085 STRATFORD PL      |
| \$5,000,000 | 910 BUENA VISTA AVE    |
| \$5,035,000 | 1445 E MOUNTAIN DR     |
| \$5,500,000 | 848 PICACHO LN         |
| \$7,530,000 | 2897 HIDDEN VALLEY LN  |
| \$2,970,700 | Avg. Price             |
| \$2,750,000 | Median                 |
| 25          | Sales                  |

| Santa Barbara |                         |
|---------------|-------------------------|
| \$123,500     | 410 CAMINO DEL REMED G  |
| \$167,500     | 965 MIRAMONTE DR 6      |
| \$237,500     | 361 GRENOBLE RD         |
| \$249,500     | 225 E COTA ST #7        |
| \$294,500     | 601 E MICHELTORRENA #59 |
| \$320,000     | 407 W PEDREGOSA ST 7    |
| \$335,500     | 225 E COTA ST #5        |
| \$350,000     | 1009 E CANON PERDIDO ST |
| \$395,000     | 508 W ISLAY ST          |
| \$484,500     | 1600 GARDEN ST 29       |
| \$500,000     | 25 OCEAN VIEW AVE A2    |
| \$513,000     | 1070 MIRAMONTE DR 3     |
| \$515,000     | 988 MIRAMONTE DR 7      |
| \$530,000     | 1078 MIRAMONTE DR 8     |
| \$549,000     | 415 W GUTIERREZ ST 14   |
| \$550,000     | 1201 TUNNEL RD          |
| \$558,000     | 86 LA CUMBRE CIR        |
| \$575,000     | 25 N ALISOS ST          |
| \$587,000     | 20 S VOLONTARIO # 1A    |
| \$600,000     | 813 N HOPE AVE          |
| \$600,000     | 323 W PEDREGOSA ST      |
| \$625,000     | 449 POR LA MAR CIR      |
| \$629,000     | 528 W CANON PERDIDO ST  |
| \$645,000     | 719 E VICTORIA ST A     |
| \$650,000     | 18 W VICTORIA ST #201   |
| \$655,000     | 226 LOU DILLON CT       |
| \$680,000     | 1420 CASTILLO ST A      |
| \$695,000     | 1816 DE LA VINA ST 3    |

| Santa Barbara Cont'd |                         |
|----------------------|-------------------------|
| \$739,000            | 66 BARRANCA AVE 1       |
| \$758,500            | 833 ALBERTA AVE         |
| \$768,000            | 30 SANTA YNEZ ST 2      |
| \$770,000            | 1320 E MASON ST UNIT C  |
| \$779,000            | 522 PEREGRINA RD        |
| \$785,000            | 505 CARRIAGE HILL CT    |
| \$788,000            | 1219 GILLESPE WAY       |
| \$789,000            | 439 ROSARIO DR          |
| \$810,000            | 288 CALLE ESPERANZA     |
| \$817,000            | 406 E VALERIO ST        |
| \$820,000            | 822 W PEDREGOSA ST      |
| \$846,000            | 129 CANYON ACRES DR     |
| \$852,500            | 510 CONSUELO DR         |
| \$862,000            | 616 E ALAMAR AVE        |
| \$911,000            | 210 LA VISTA GRANDE     |
| \$961,000            | 234 SAN RAFAEL AVE      |
| \$965,000            | 2674 DORKING PL         |
| \$970,000            | 2234 CHAPALA ST         |
| \$975,000            | 36 ST FRANCIS WAY       |
| \$985,000            | 2675 MONTROSE PL        |
| \$995,000            | 18 W VICTORIA #103      |
| \$998,000            | 2736 EL PRADO RD        |
| \$999,000            | 4693 GATE WY            |
| \$1,020,000          | 315 LA MARINA DR        |
| \$1,035,000          | 990 CRESTWOOD DR        |
| \$1,110,500          | 1047 CHELTENHAM RD      |
| \$1,125,000          | 2525 CALLE GALICIA      |
| \$1,140,000          | 2320 EDGEWATER WAY      |
| \$1,150,000          | 401 CHAPALA ST #219     |
| \$1,185,000          | 150 LOMA MEDIA RD       |
| \$1,262,500          | 1499 SYCAMORE CANYON RD |
| \$1,275,000          | 1165 TUNNEL RD M        |
| \$1,338,000          | 535 LA MARINA DR        |
| \$1,350,000          | 3021 HERMOSA RD         |
| \$1,355,000          | 202 LOMA MEDIA RD       |
| \$1,375,000          | 1515 LA VISTA DEL OCEAN |
| \$1,385,000          | 514 E SOLA ST           |
| \$1,385,000          | 629 FOXEN DR            |
| \$1,399,500          | 1408 CRESTLINE DR       |
| \$1,450,000          | 4671 LA ESPADA DR       |
| \$1,495,000          | 1002 SAN ROQUE RD       |
| \$1,625,000          | 4538 CAMINO MOLINERO    |
| \$1,646,500          | 4108 HIDDEN OAKS RD     |
| \$1,670,000          | 869 FERRELO PL          |
| \$1,675,000          | 1294 BEL AIR DR         |
| \$1,725,000          | 1503 LAS CANOAS RD      |
| \$2,100,000          | 3415 CAMPANIL DR        |
| \$2,150,000          | 958 ALAMEDA PADRE SERR  |
| \$2,300,000          | 401 CHAPALA ST #402     |
| \$2,480,500          | 2021 SANTA BARBARA ST   |
| \$2,650,000          | 155 CEDAR LANE          |
| \$2,822,500          | 1615 LA VISTA DEL OCEAN |
| \$3,050,000          | 1576 LA CORONILLA DR    |
| \$3,100,000          | 300 E ISLAY ST          |
| \$3,249,000          | 100 E CONSTANCE AVE     |
| \$3,800,000          | 1409 SHORELINE DR       |
| \$4,750,000          | 118 E SOLA ST           |
| \$8,400,000          | 3219 CLIFF DR           |
| \$1,227,738          | Avg. Price              |
| \$936,000            | Median                  |
| 86                   | Sales                   |

| South Santa Barbara County |                      |
|----------------------------|----------------------|
| 162                        | Sales                |
| 72                         | Sales over 1 Million |
| \$1,426,679                | Avg. Price           |
| \$967,500                  | Median               |



# Fidelity National Title Group South Santa Barbara County CORT Sales by Area September 2014



Denotes all-cash Sales

| Carpinteria |                        |
|-------------|------------------------|
| \$580,000   | 1245 FRANCISCAN CT 5   |
| \$590,000   | 4297 CARPINTERIA AVE 2 |
| \$775,500   | 1488 CHAPPARAL DR      |
| \$785,000   | 1567 MEADOW CIR        |
| \$949,000   | 4953 EL CARRO LANE     |
| \$1,007,500 | 6372 LAGUNITAS CT      |
| \$4,826,000 | 7455 SHEPARD MESA RD   |

**\$1,359,000** Avg. Price  
**\$785,000** Median  
**7** Sales

| Goleta      |                       |
|-------------|-----------------------|
| \$278,000   | 41 DEARBORN PL 73     |
| \$305,000   | 5512 ARMITOS AVE 34   |
| \$316,000   | 31 DEARBORN PL 35     |
| \$323,500   | 947 W CAMPUS LN       |
| \$385,000   | 239 MATHILDA DR       |
| \$469,000   | 216 MORETON BAY LN 2  |
| \$475,000   | 7190 GEORGETOWN RD    |
| \$260,000   | 37 DEARBORN PL 83     |
| \$498,500   | 6012 BERKELEY RD      |
| \$537,500   | 383 CANNON GREEN DR D |
| \$600,000   | 110 VEGA DR           |
| \$612,000   | 5933 VILLAGE TERR DR  |
| \$660,000   | 5215 SAN VICENTE DR   |
| \$675,000   | 5042 SAN JULIO AVE    |
| \$710,000   | 556 CARLO DR          |
| \$715,000   | 5236 CALLE CRISTOBAL  |
| \$724,000   | 7853 RIO VISTA DR     |
| \$725,000   | 121 WALNUT LN         |
| \$730,000   | 700 N PATTERSON AVE   |
| \$775,000   | 134 PLACER DR         |
| \$815,000   | 6008 PASEO PALMILLA   |
| \$862,000   | 5434 HANNA DR         |
| \$875,000   | 255 CAMBRIDGE DR      |
| \$879,000   | 827 VIA CAMPOBELLO    |
| \$895,000   | 7284 FORDHAM PL       |
| \$898,000   | 90 SANDERLING LN      |
| \$915,000   | 7949 WINCHESTER CIR   |
| \$930,000   | 4901 LA RAMADA DR     |
| \$939,000   | 7938 WINCHESTER CIR   |
| \$945,500   | 82 SANDERLING         |
| \$969,000   | 4957 LA RAMADA DR     |
| \$1,007,000 | 70 SANDERLING LN      |
| \$1,012,500 | 72 SANDERLING LN      |
| \$1,071,000 | 92 SANDERLING LANE    |
| \$1,225,000 | 927 RANDOLPH RD       |
| \$1,360,000 | 945 VISTA DE LEJOS    |
| \$1,735,000 | 5225 PASEO CAMEO      |

**\$759,635** Avg Price  
**\$725,500** Median  
**38** Sales

| Hope Ranch  |                  |
|-------------|------------------|
| \$3,128,000 | 4030 MARIPOSA DR |
| \$4,025,000 | 4630 VIA HUERTO  |

**\$3,576,500** Average  
**2** sales

| Santa Barbara |                         |
|---------------|-------------------------|
| \$297,500     | 18 W VICTORIA #105      |
| \$340,000     | 3435 RICHLAND DR 12     |
| \$470,000     | 709 EUCALYPTUS AVE      |
| \$473,000     | 1231 STONECREEK RD D    |
| \$475,000     | 306 W DE LA GUERRA ST   |
| \$490,000     | 1062 MIRAMONTE DR 1     |
| \$515,000     | 3340 MCCAWE AVE 212     |
| \$535,000     | 407 W PEDREGOSA ST 16   |
| \$536,000     | 863 CIENEGUITAS RD      |
| \$540,000     | 2012 CASTILLO ST A      |
| \$545,000     | 117 POR LA MAR CIR      |
| \$554,000     | 1549 W VALERIO ST       |
| \$563,500     | 723 COOK AVE            |
| \$600,000     | 3835 MARIANA WAY        |
| \$615,000     | 3855 CINCO AMIGOS       |
| \$625,000     | 331 W PEDREGOSA ST      |
| \$633,000     | 2030 STATE ST 24        |
| \$670,000     | 155 SHERWOOD DR         |
| \$685,000     | 555 E ARRELLAGA ST 9    |
| \$702,000     | 648 CALLE RINCONADA     |
| \$735,000     | 2315 CLIFF DR           |
| \$739,000     | 2117 MONTEREY ST        |
| \$740,000     | 343 PEACH GROVE LN      |
| \$746,000     | 1417 SAN MIGUEL AVE A   |
| \$795,000     | 3880 NATHAN RD          |
| \$810,000     | 808 N ONTARE RD         |
| \$812,500     | 1518 LAGUNA ST 3        |
| \$830,000     | 1354 SYCAMORE CANYON RD |
| \$830,000     | 3979 LA COLINA RD       |
| \$850,000     | 2123 MOUNTAIN AVE       |
| \$850,000     | 4543 AUHAY DR           |
| \$865,000     | 330 PALISADES DR        |
| \$890,000     | 2511 MURRELL RD         |
| \$910,000     | 810 CALLE MALAGA        |
| \$920,000     | 1224 DIANA RD           |
| \$925,000     | 3802 LINCOLN RD         |
| \$950,000     | 3743 MERU LN            |
| \$950,000     | 1301 CLIFF DR           |
| \$950,000     | 504 CONSUELO DR         |
| \$955,000     | 1723 HILLSIDE RD        |
| \$990,000     | 121 BATH ST D2          |
| \$1,000,000   | 865 VERONICA SPRINGS RD |
| \$1,041,000   | 767 WESTWOOD DR         |
| \$1,060,000   | 640 AURORA AVE          |
| \$1,090,000   | 3677 EILEEN WAY         |
| \$1,095,000   | 315 W VICTORIA ST       |
| \$1,120,000   | 1214 DEL MAR AVE        |
| \$1,140,000   | 1712 VIA CARISMA        |
| \$1,150,000   | 33 RUBIO RD             |
| \$1,190,000   | 827 GROVE LN            |
| \$1,195,000   | 2737 EL PRADO RD        |
| \$1,199,000   | 4333 CUNA DR            |
| \$1,200,000   | 145 CEDAR LN            |
| \$1,250,000   | 650 JUANITA AVE         |
| \$1,287,000   | 1626 MIRA MESA DR       |
| \$1,300,000   | 2908 VENTURA DR         |
| \$1,300,000   | 2875 VISTA ELEVADA      |
| \$1,300,000   | 3820 LINCOLN RD         |

| Santa Barbara Cont'd |                        |
|----------------------|------------------------|
| \$1,331,000          | 170 ALAMEDA PADRE SERR |
| \$1,335,000          | 660 ALTO DR            |
| \$1,335,000          | 401 CHAPALA #208       |
| \$1,349,000          | 4587 NUECES DR         |
| \$1,452,500          | 3407 LOS PINOS DR      |
| \$1,510,000          | 1616 LA CORONILLA DR   |
| \$1,580,000          | 292 N ARBOLEDA RD      |
| \$1,600,000          | 875 CHELTENHAM RD      |
| \$1,625,000          | 20 PUEBLO VISTA RD     |
| \$1,650,000          | 608 LITCHFIELD LN      |
| \$1,675,000          | 788 CHARLOTTE LN       |
| \$1,700,000          | 4760 VIA LOS SANTOS    |
| \$1,800,000          | 18 W VICTORIA #310     |
| \$1,825,000          | 2540 FOOTHILL RD       |
| \$2,065,500          | 700 MISSION CANYON RD  |
| \$2,125,000          | 802 JIMENO RD          |
| \$2,329,000          | 1631 PATERNA RD        |
| \$2,350,000          | 1650 OVERLOOK LN       |
| \$2,397,500          | 1417 MISSION CANYON RD |

**\$841,784** Avg.  
**\$950,000** Median  
**77** Sales

| Montecito    |                            |
|--------------|----------------------------|
| \$695,000    | 460 SAN YSIDRO RD 3        |
| \$766,500    | 1333 DANIELSON RD UNIT A   |
| \$800,000    | 1324 PLAZA DE SONADORES    |
| \$1,050,000  | 2775 SYCAMORE CANYON RD    |
| \$1,200,000  | 828 SOMMIT RD              |
| \$1,375,000  | 2123 SYCAMORE CANYON RD    |
| \$1,500,000  | 675 ROMERO CANYON RD       |
| \$1,550,000  | 727 ALSTON RD              |
| \$1,585,000  | 1103 CAMINO VIEJO          |
| \$1,588,000  | 104 LA VEREDA DR           |
| \$1,800,000  | 1893 EUCALYPTUS HILL RD    |
| \$1,800,000  | 1195 DULZURA DR            |
| \$1,925,000  | 19 SEAVIEW DR              |
| \$2,016,000  | ASHLEY RD                  |
| \$2,100,000  | 2710 SYCAMORE CANYON RD    |
| \$2,400,000  | 464 MEADOWBROOK DR         |
| \$2,400,000  | 2101 SUMMERLAND HEIGHTS LN |
| \$2,562,500  | 150 CORONADA CIR           |
| \$2,600,000  | 1480 WYANT RD              |
| \$2,600,000  | 297 SAN YSIDRO RD          |
| \$2,810,000  | 490 EASTGATE LN            |
| \$3,000,000  | 486 COTA LN                |
| \$4,250,000  | 1770 GLEN OAKS DR          |
| \$5,338,500  | 812 BUENA VISTA AVE        |
| \$10,500,000 | 1880 EAST VALLEY RD        |

**\$2,408,460** Average  
**\$1,925,000** Median  
**25** Sales

| Summerland  |                     |
|-------------|---------------------|
| \$655,000   | 2304 VARLEY ST      |
| \$736,500   | 2229 LILLIE AVE     |
| \$1,843,000 | 2633 MARGUERITE WAY |

**\$1,078,167** Avg. Price  
**\$736,500** Median  
**3** Sales

| SOUTH SANTA BARBARA COUNTY     |  |
|--------------------------------|--|
| <b>151 SALES</b>               |  |
| <b>\$1,258,785</b> Avg Price   |  |
| <b>\$949,000</b> Median Price  |  |
| <b>69</b> Sales over 1 Million |  |

# Fidelity National Title Group

## South Santa Barbara County

### CORT Sales by Area October 2014



Denotes all-cash Sales

| Carpinteria             |                        |
|-------------------------|------------------------|
| \$265,000               | 5151 OGAN RD           |
| \$425,500               | 4240 CARPINTERIA AVE 3 |
| \$472,500               | 4692 CARPINTERIA AVE 8 |
| \$502,000               | 1245 FRANCISCAN CT 6   |
| \$525,000               | 4902 SANDYLAND RD 139  |
| \$595,000               | 1231 FRANCISCAN CT 4   |
| \$599,000               | 1365 CHANEY AVE        |
| \$699,000               | 4700 SANDYLAND RD 51   |
| \$725,000               | 1465 AZALEA DR         |
| \$840,000               | 5290 OGAN RD           |
| \$865,000               | 690 OLIVE AVE          |
| \$880,000               | 5592 CALLE OCHO        |
| \$920,000               | 1151 CHURCH LN         |
| <b>\$639,462 Avg</b>    |                        |
| <b>\$599,000 Median</b> |                        |
| <b>13 Sales</b>         |                        |

| Goleta                  |                           |
|-------------------------|---------------------------|
| \$296,000               | 5518 ARMITOS AVE 88       |
| \$399,000               | 349 MORTON BAY LN #3      |
| \$405,000               | 7602 HOLLISTER AVE 304    |
| \$440,000               | 7624 HOLLISTER AVE 227    |
| \$450,000               | 7628 HOLLISTER AVE 235    |
| \$455,000               | 7626 HOLLISTER AVE 229    |
| \$483,000               | 4992 PONDEROSA WAY        |
| \$489,000               | 7070 MARYMOUNT WAY        |
| \$490,000               | 947 W CAMPUS LN           |
| \$495,000               | 536 MILLS WAY             |
| \$525,000               | 293 MORETON BAY LN 2      |
| \$538,500               | 561 MILLS WAY             |
| \$558,000               | 4723 CALLE REINA          |
| \$569,000               | 5059 RHOADS AVE A         |
| \$590,000               | 114 KALLEY DR             |
| \$612,500               | 333 PACIFIC OAKS RD       |
| \$625,000               | 6778 SUENO RD             |
| \$665,000               | 94 SURREY PL              |
| \$667,000               | 7647 ANCHOR DR            |
| \$689,000               | 7193 EMILY LN             |
| \$710,000               | 6177 VERDURA AVE          |
| \$729,000               | 219 OLD RANCH DR          |
| \$750,000               | 6207 MARLBOROUGH DR       |
| \$755,000               | 5031 SAN JULIO AVE        |
| \$755,000               | 5071 DEL MONACO DR        |
| \$769,000               | 150 SANTA ANA AVE         |
| \$769,000               | 56 SURREY PL              |
| \$785,000               | 6218 MOMOUTH AVE          |
| \$795,000               | 608 TRUDI CT              |
| \$795,000               | 5645 PEMBROKE CT          |
| \$799,000               | 539 FIRESIDE LN           |
| \$802,000               | 4971 VIA PICCOLI          |
| \$810,000               | 628 WAKEFIELD RD          |
| \$815,000               | 617 CAMBRIDGE DR          |
| \$825,000               | 359 PAREJO CIR            |
| \$825,000               | 5218 VISTA BAHIA          |
| \$827,000               | 6284 GUAVA AVE            |
| \$847,000               | 6183 SANTA MARGUERITA WAY |
| \$894,000               | 5068 UNIVERSITY DR        |
| \$940,000               | 240 SANDERLING LANE       |
| \$985,000               | 412 VENADO DR             |
| \$1,019,000             | 242 SANDERLING LANE       |
| \$1,075,000             | CATHEDRAL OAKS/NORTHGATE  |
| \$1,225,000             | 951 RANDOLPH RD           |
| \$1,488,000             | 5350 PASEO RIO            |
| <b>\$716,200 Avg</b>    |                           |
| <b>\$750,000 Median</b> |                           |
| <b>45 Sales</b>         |                           |

| Hope Ranch                |                       |
|---------------------------|-----------------------|
| \$1,780,000               | 4488 VIA BENDITA      |
| \$2,115,000               | 3963 LAGUNA BLANCA DR |
| \$2,120,000               | 4061 RAMITAS RD       |
| <b>\$2,117,500 Avg</b>    |                       |
| <b>\$2,115,000 Median</b> |                       |
| <b>3 Sales</b>            |                       |

| Montecito                     |                      |
|-------------------------------|----------------------|
| \$975,000                     | 671 CHELHAM WAY      |
| \$1,850,000                   | 116 ARROQUI ST       |
| \$1,974,000                   | 2929 TORITO RD       |
| \$2,050,000                   | 195 SHEFFIELD DR     |
| \$2,095,000                   | 700 ROMERO CANYON RD |
| \$2,130,000                   | 726 SANTECITO DR     |
| \$2,600,000                   | 131 PALM TREE LN     |
| \$2,750,000                   | 870 KNOLLWOOD DR     |
| \$2,825,000                   | 498 LIVE OAKS RD     |
| \$2,875,000                   | 1853 SAN LEANDRO LN  |
| \$2,978,000                   | 565 PARA GRANDE LN   |
| \$3,242,500                   | 2862 EAST VALLEY RD  |
| \$3,700,000                   | 260 PENNY LN         |
| \$4,900,000                   | 1159 HILL RD         |
| \$5,299,000                   | 640 STONEHOUSE LN    |
| \$5,862,500                   | 800 BUENA VISTA AVE  |
| \$6,575,000                   | 705 TORO CANYON RD   |
| <b>\$3,216,529 Avg. Price</b> |                      |
| <b>\$2,825,000 Median</b>     |                      |
| <b>17 Sales</b>               |                      |

| Santa Barbara |                         |
|---------------|-------------------------|
| \$409,000     | 1054 MIRAMONTE DR 14    |
| \$430,000     | 519 W PEDREGOSA ST      |
| \$450,000     | 1225 REBECCA LN I       |
| \$469,000     | 2727 MIRADERO DR 211    |
| \$482,500     | 1531 W VALERIO          |
| \$500,000     | 1600 GARDEN ST 14       |
| \$506,500     | 347 POR LA MAR CIR      |
| \$509,000     | 1324 PUNTA GORDA ST     |
| \$515,000     | 607 WENTWORTH AVE       |
| \$515,000     | 1046 MIRAMONTE DR 2     |
| \$515,000     | 264 POR LA MAR CIR      |
| \$518,000     | 2403 FOOTHILL LN        |
| \$575,000     | 2919 LA COMBADURA RD    |
| \$579,000     | 223 E FIGUEROA ST A     |
| \$635,000     | 2648 STATE ST 32        |
| \$663,000     | 2051 CLIFF DR 2         |
| \$665,000     | 820 W VICTORIA ST A     |
| \$670,000     | 561 N LA CUMBRE RD      |
| \$679,500     | 24 CALLE CRESPI         |
| \$680,000     | 3216 CALLE NOGUERA      |
| \$693,500     | 2512 BORTON DR          |
| \$710,000     | 4719 GREENWAY RD        |
| \$780,000     | 151 LA VISTA GRANDE     |
| \$800,000     | 2966 VALENCIA DR        |
| \$800,000     | LLANO AVE               |
| \$805,000     | 1810 HILLSIDE RD        |
| \$875,000     | 111 W LOS OLIVOS ST     |
| \$895,000     | 3761 GREGGORY WAY 2     |
| \$895,000     | 1632 LOMA ST            |
| \$910,000     | 427 E SOLA ST           |
| \$920,000     | 3726 CEDAR VISTA        |
| \$949,000     | 460 FOXEN DR            |
| \$950,000     | 1766 PROSPECT AVE       |
| \$979,000     | 1290 BEL AIR DR         |
| \$985,000     | 1711 LA CORONILLA DR    |
| \$995,000     | 601 E MICHELTORRENA #90 |
| \$1,000,000   | 225 LIGHTHOUSE RD       |
| \$1,045,000   | 1199 EDGEMOUND DR       |

| Santa Barbara Cont'd |                          |
|----------------------|--------------------------|
| \$1,075,000          | 1231 CHINO ST            |
| \$1,075,000          | CAMPANIL DRIVE           |
| \$1,080,000          | 502 LA MARINA DR         |
| \$1,100,000          | 504 E VALERIO ST         |
| \$1,125,000          | 401 CHAPALA #215         |
| \$1,130,000          | 2790 BEN LOMOND DR       |
| \$1,155,000          | 835 FLORA VISTA DR       |
| \$1,200,000          | 420 VIA DICHOSA          |
| \$1,258,000          | 1041 VIA CHAPARRAL       |
| \$1,320,000          | 820 TYE RD               |
| \$1,395,000          | 4635 VIA CAYENTE         |
| \$1,410,000          | 10 RINCON VISTA RD       |
| \$1,421,500          | 19 FRANCISCO DR          |
| \$1,450,000          | 1422 SANTA FE            |
| \$1,495,000          | 2150 FOOTHILL LN         |
| \$1,500,000          | 149 LAS ONDAS            |
| \$1,525,000          | 2210 CHUMA RD            |
| \$1,655,000          | 3210 BRAEMAR DR          |
| \$1,690,500          | 960 DEBRA DR             |
| \$1,699,000          | 962 CHELTENHAM RD        |
| \$1,850,000          | 1141 NIRVANA RD          |
| \$1,855,000          | 1382 SANTA RITA CIR      |
| \$1,960,000          | 1205 BEL AIR DR          |
| \$2,220,000          | 281 SHULTE LN            |
| \$2,250,000          | 45 LAS ALTURAS CIR       |
| \$2,350,000          | 1042 LAS ALTURAS RD      |
| \$3,210,000          | 1701 LA VISTA DEL OCEANO |
| \$3,600,000          | SANTA BARBARA ST         |
| \$3,950,000          | 1131 LAS ALTURAS RD      |

**\$1,157,882 Avg. Price**  
**\$982,000 Median**  
**68 Sales**

| Summerland                    |                  |
|-------------------------------|------------------|
| \$1,385,000                   | 2567 BANNER AVE  |
| \$2,175,000                   | 2425 WHITNEY AVE |
| \$3,350,000                   | 2350 FINNEY ST   |
| <b>\$2,303,333 Avg. Price</b> |                  |
| <b>\$2,175,000 Median</b>     |                  |
| <b>3 Sales</b>                |                  |

| Unincorporated |                     |
|----------------|---------------------|
| \$730,000      | 5655 W CAMINO CIELO |

| SOUTH SANTA BARBARA |                      |
|---------------------|----------------------|
| \$1,247,208         | Avg. Price           |
| \$847,000           | Median Price         |
| 149                 | Sales                |
| 57                  | Sales over 1 Million |

# Fidelity National Title Group

## South Santa Barbara County

### CORT Sales by Area November 2014



Denotes all-cash Sales

| Carpinteria |                        |
|-------------|------------------------|
| \$225,000   | 710 PALM AVE           |
| \$317,000   | 5956 BIRCH ST 1        |
| \$346,500   | 5915 BIRCH ST 1        |
| \$450,000   | 710 PALM AVE           |
| \$485,000   | 6051 JACARANDA WAY F   |
| \$530,000   | 4527 CARPINTERIA AVE D |
| \$550,000   | 4885 NIPOMO DR         |
| \$605,000   | 1364 CRAMER CIR        |
| \$615,000   | 1233 VALLECITO RD B    |
| \$653,000   | 1166 VALLECITO RD      |
| \$820,000   | 5202 EL CARRO LN       |
| \$825,000   | 1531 NANTUCKET CT      |
| \$925,000   | 580 CALLE DIA          |

**\$565,115 Avg Price**  
**\$550,000 Median**

13 Sales

| Goleta      |                       |
|-------------|-----------------------|
| \$303,500   | 5512 ARMITOS AVE 48   |
| \$315,500   | 5518 ARMITOS AVE 83   |
| \$369,000   | 335 MORTON BAY #4     |
| \$375,000   | 45 DEARBORN PL 33     |
| \$479,000   | 582 MILLS WAY         |
| \$495,000   | 340 N FAIRVIEW #3     |
| \$572,000   | 545 SWEET RAIN PL     |
| \$615,000   | 5114 LA RAMADA DR     |
| \$625,000   | 659 MAYRUM ST         |
| \$645,000   | 126 KAMALA WAY        |
| \$684,000   | 7356 DAVENPORT RD     |
| \$690,000   | 62 ALPINE DR          |
| \$700,000   | 7180 DEL NORTE DR     |
| \$720,000   | 315 CINDERELLA LN     |
| \$730,000   | 5108 SAN LUCAS WAY    |
| \$742,000   | 6252 COVINGTON WAY    |
| \$750,000   | 7527 ASTORIA PL       |
| \$762,500   | 205 SANDERLING LANE   |
| \$770,000   | 405 VIA EL ENCANTADOR |
| \$810,500   | 251 ANCONA AVE        |
| \$825,000   | 128 SANTA ANA PL      |
| \$870,000   | 416 ALBANY CT         |
| \$932,500   | 207 SANDERLING LANE   |
| \$957,500   | 80 SANDERLING LANE    |
| \$975,000   | 482 STANFORD PL       |
| \$1,255,000 | 275 KING DANIEL LN    |
| \$1,555,000 | 610 CORTE BELLA       |

**\$723,074 Avg. Price**  
**\$720,000 Median**

28 Sales

| Hope Ranch  |                   |
|-------------|-------------------|
| \$1,800,000 | 275 LAS PALMAS DR |

| Montecito   |                           |
|-------------|---------------------------|
| \$1,200,000 | 532 SAN YSIDRO RD A       |
| \$1,600,000 | 544 SANTA ROSA LN         |
| \$1,635,000 | 122 VIA ALICIA            |
| \$2,100,000 | 130 SANTO TOMAS LN        |
| \$2,200,000 | 1349 PLAZA DE SONADORES   |
| \$2,300,000 | 1696 EAST VALLEY RD       |
| \$2,400,000 | 1931 EUCALYPTUS HILL RD   |
| \$2,600,000 | 1284 COAST VILLAGE CIRCLE |
| \$2,675,000 | 491 LIVE OAKS RD          |
| \$2,800,000 | 340 TORO CANYON RD        |
| \$3,050,000 | 1286 COAST VILLAGE CIRCLE |
| \$3,175,000 | 270 SANTA ROSA LN         |

**\$2,311,250 Avg. Price**  
**\$2,350,000 Median**

12 Sales

| Santa Barbara |                        |
|---------------|------------------------|
| \$240,500     | 105 W DE LA GUERRA #W  |
| \$397,000     | 1720 CHAPALA ST 9      |
| \$399,000     | 601 E MICHELTORENA #55 |
| \$405,000     | 21 CAMINO CALMA 5      |
| \$457,500     | 858 HIGHLAND DR 4      |
| \$467,000     | 1223 STONECREEK RD A   |
| \$500,000     | 110 N MILPAS ST        |
| \$505,000     | 510 E ORTEGA ST        |
| \$520,000     | 2805 MIRADERO DR B     |
| \$560,000     | 2117 CASTILLO #B       |
| \$570,000     | 614 DEL MONTE AVE      |
| \$575,000     | 525 W PEDREGOSA ST     |
| \$585,000     | 417 W CANON PERDIDO ST |
| \$595,000     | 433 ALAMEDA PADRE SERR |
| \$615,000     | 66 LA CUMBRE CIR       |
| \$662,000     | 117 N SALINAS ST       |
| \$686,000     | 1549 W VALERIO ST      |
| \$687,500     | 128 LA VENTA DR        |
| \$700,000     | 11 PORTOLA LN          |
| \$700,000     | 18 W VICTORIA #303     |
| \$700,000     | 207 MESA VERDE DR      |
| \$725,000     | 18 W VICTORIA #112     |
| \$730,000     | 400 EL SUENO RD        |
| \$735,000     | 2805 MIRADERO DR A     |
| \$762,000     | 575 E MONTECITO WAY    |
| \$765,000     | 925 WELDON RD          |
| \$775,000     | 1131 E HALEY ST        |
| \$778,000     | 16 W PADRE ST          |
| \$810,000     | 2914 PASEO TRANQUILLO  |
| \$825,000     | 263 CALLE ESPERANZA    |
| \$840,000     | 401 CHAPALA #110       |
| \$845,000     | 4 FELLOWSHIP CIR       |
| \$885,000     | 510 MIRAMONTE DR       |
| \$885,500     | 3784 BRENNER DR        |

| Santa Barbara Cont'd |                         |
|----------------------|-------------------------|
| \$899,000            | 1424 LAGUNA ST UNIT A   |
| \$900,000            | 28 CALLE CRESPI         |
| \$935,000            | 3219 CALLE ROSELAS      |
| \$945,000            | 3718 SAN REMO DR        |
| \$990,000            | 1727 CALLE BOCA DEL CAN |
| \$1,047,500          | 121 E ISLAY ST          |
| \$1,080,000          | 729 JUANITA AVE         |
| \$1,090,000          | 1008 WINTHER WAY        |
| \$1,092,500          | 805 MARGO ST            |
| \$1,100,000          | 811 E PEDREGOSA ST 2    |
| \$1,100,000          | 1022 E CANON PERDIDO    |
| \$1,175,000          | 4529 ATASCADERO DR      |
| \$1,195,000          | 1216 DIANA RD           |
| \$1,225,000          | 3035 SAMARKAND DR       |
| \$1,230,000          | 129 PALISADES DR        |
| \$1,315,000          | 401 CHAPALA #308        |
| \$1,380,000          | 918 GARCIA RD           |
| \$1,400,000          | 2221 ST JAMES DR        |
| \$1,415,000          | 4527 AUHAY DR           |
| \$1,450,000          | 202 SELROSE LN          |
| \$1,555,000          | 105 LA PLATA            |
| \$1,584,000          | 1402 LA VISTA RD        |
| \$1,600,000          | 1520 SANTA ROSA AVE     |
| \$1,600,000          | 1212 BEL AIR DR         |
| \$1,850,000          | 333 E PEDREGOSA ST      |
| \$1,935,000          | 620 ANACAPA ST          |
| \$1,998,000          | 1246 W MICHELTORENA ST  |
| \$2,125,000          | 1236 SANTA BARBARA ST   |
| \$2,300,000          | 2425 SANTA BARBARA ST   |

**\$974,571 Avg. Price**  
**\$845,000 Median**  
63 Sales

| Summerland  |                      |
|-------------|----------------------|
| \$425,000   | 3375 FOOTHILL RD 213 |
| \$650,000   | 3375 FOOTHILL RD 831 |
| \$950,000   | 1750 OCEAN OAKS RD   |
| \$1,025,000 | 2374 SHELBY ST       |
| \$2,750,000 | 244 TORO CANYON RD   |
| \$5,900,000 | 375 ORTEGA RIDGE RD  |

\$1,950,000 Avg. Price  
\$987,500 Median  
6 Sales

| South Santa Barbara County    |  |
|-------------------------------|--|
| 122 Sales                     |  |
| <b>\$1,061,496 Avg. Price</b> |  |
| <b>\$815,250 Median</b>       |  |
| 42 Sales over 1 Million       |  |

# Fidelity National Title Group

## South Santa Barbara County

### CORT Sales by Area December 2014



Denotes all-cash Sales

| Carpinteria |                         |
|-------------|-------------------------|
| \$400,000   | 5455 EIGHTH ST 89       |
| \$437,500   | 1048 PALMETTO WAY H     |
| \$449,000   | 1240 FRANCISCAN CT 5    |
| \$483,000   | 4692 CARPINTERIA AVE 1  |
| \$495,000   | 5446 EIGHTH ST 5        |
| \$499,000   | 1280 FRANCISCAN CT 3    |
| \$635,000   | 1260 CRAVENS LN 2       |
| \$640,000   | 1346 STERLING AVE       |
| \$660,000   | 1414 LIMU DR            |
| \$721,000   | 4879 DORRANCE WAY       |
| \$775,000   | 4767 STERLING WAY       |
| \$899,000   | 5005 PACIFIC VILLAGE CT |
| \$925,000   | 496 CONCHA LOMA DR      |
| \$1,075,000 | 550 ASH AVE             |
| \$649,536   | Avg. Price              |
| \$637,500   | Median                  |
| 14          | Sales                   |

| Goleta      |                         |
|-------------|-------------------------|
| \$307,000   | 5512 ARMITOS AVE 41     |
| \$328,000   | 5796 ENCINA RD 4        |
| \$329,000   | 5512 ARMITOS AVE 43     |
| \$337,500   | 37 DEARBORN PL 83       |
| \$375,000   | 312 WALNUT LN           |
| \$441,000   | 7638 HOLLISTER AVE 131  |
| \$450,000   | 800 POINSETTIA WAY      |
| \$451,000   | 5000 PONDEROSA WAY      |
| \$526,500   | 5345 TRACI DR           |
| \$550,000   | 95 CARDINAL AVE         |
| \$555,000   | 5084 RHOADS AVE D       |
| \$575,000   | 345 KELLOGG WAY #21     |
| \$579,000   | 5389 TRACI DR           |
| \$642,000   | 203 SANDERLING          |
| \$650,000   | 170 VERONA AVE          |
| \$665,000   | 4745 CHANDLER ST        |
| \$675,000   | 5012 CAIRE CIR          |
| \$685,500   | 7612 DARTMOOR AVE       |
| \$718,000   | 90 SOMMER LN            |
| \$719,500   | 5071 ROCOSO WAY         |
| \$747,500   | 7673 BRADFORD DR        |
| \$755,000   | 548 MAGNA VISTA ST      |
| \$765,000   | 6278 AVENIDA GANSO      |
| \$830,000   | 557 CALLE ANZUELO       |
| \$840,000   | 5062 ROCOSO WAY         |
| \$845,000   | 5373 PASEO CAMEO        |
| \$856,500   | 5511 PEMBROKE AVE       |
| \$900,000   | 410 COVINGTON PL        |
| \$927,000   | 770 CAMINO CASCADA      |
| \$1,220,000 | 733 CATHEDRAL POINTE LN |
| \$1,300,000 | 5841 HOLLISTER AVE      |
| \$662,742   | Avg. Price              |
| \$665,000   | Median Price            |
| 31          | Sales                   |

| Summerland  |                      |
|-------------|----------------------|
| \$450,000   | 3375 FOOTHILL RD 833 |
| \$1,442,500 | 198 COLVILLE ST      |
| \$946,250   | Avg Price            |
| 2           | Sales                |

| Montecito   |                      |
|-------------|----------------------|
| \$1,250,000 | 1319 DANIELSON RD    |
| \$1,292,500 | 145 HERMOSILLO DR    |
| \$1,315,000 | 707 SANTECITO DR     |
| \$1,500,000 | PARK HILL LANE       |
| \$1,800,000 | 260 DAWLISH PL       |
| \$2,000,000 | 734 VIA MANANA       |
| \$2,387,500 | 1157 GLENVIEW RD     |
| \$2,470,000 | 1133 CAMINO VIEJO    |
| \$2,600,000 | 880 BUENA VISTA AVE  |
| \$2,840,000 | 236 LAS ENTRADAS DR  |
| \$2,900,000 | 805 ROMERO CANYON RD |
| \$3,765,000 | 1805 JELINDA DR      |
| \$4,100,000 | 2794 BELLA VISTA DR  |
| \$2,324,615 | Avg Price            |
| \$2,387,500 | Median Price         |
| 13          | Sales                |

| Hope Ranch  |                 |
|-------------|-----------------|
| \$3,275,000 | 765 VIA AIROSA  |
| \$3,955,000 | 4607 VIA HUERTO |
| \$3,615,000 | Avg Price       |
| 2           | Sales           |

| Santa Barbara |                      |
|---------------|----------------------|
| \$219,500     | 401 CHAPALA ST #218  |
| \$219,500     | 401 CHAPALA ST #310  |
| \$329,500     | 3435 RICHLAND DR 16  |
| \$450,000     | 1230 CASTILLO ST     |
| \$450,000     | 856 HIGHLAND DR 4    |
| \$473,000     | 858 HIGHLAND DR 2    |
| \$480,000     | 1701 ANACAPA ST 30   |
| \$485,000     | 1209 REBECCA LN F    |
| \$510,000     | 126 W ALAMAR AVE 1   |
| \$515,000     | 227 POR LA MAR DR    |
| \$520,000     | 421 VIA ROSA 14      |
| \$527,000     | 22 W CONSTANCE AVE 1 |
| \$550,000     | 1329 BLANCHARD ST    |
| \$570,000     | 124 W ALAMAR AVE 1   |
| \$575,000     | 1311 SALINAS PL 3    |
| \$583,000     | 1509 KOWALSKI AVE    |
| \$631,000     | 415 ALAN RD          |
| \$650,000     | 501 BRINKERHOFF AVE  |
| \$650,000     | 1815 PAMPAS AVE      |
| \$668,000     | 2531 DE LA VINA ST   |
| \$695,000     | 1036 W MICHELTORENA  |
| \$706,500     | 612 N LA CUMBRE RD   |
| \$725,000     | 1219 N NOPAL ST A    |
| \$725,000     | 18 W VICTORIA #110   |
| \$725,000     | 1814 SUNSET AVE      |
| \$740,000     | 1309 ROBBINS ST      |
| \$747,000     | 941 WELDON RD        |
| \$750,000     | 1106 MANITOU RD      |
| \$780,000     | 739 E ANAPAMU        |
| \$795,000     | 50 BARRANCA AVE 4    |

| Santa Barbara Cont'd |                         |
|----------------------|-------------------------|
| \$800,000            | 118 LA VISTA GRANDE     |
| \$805,000            | 1957 STANWOOD DR        |
| \$815,000            | 328 W ALAMAR AVE B      |
| \$820,000            | 602 DE LA VISTA AVE     |
| \$825,000            | 1056 CLIFF DR           |
| \$837,500            | 2715 VERNON RD          |
| \$838,500            | 4545 HOLLISTER AVE      |
| \$860,000            | 1822 SUNSET AVE         |
| \$860,000            | 2949 CALLE NOGUERA      |
| \$860,000            | 1165 TUNNEL RD A        |
| \$860,000            | 709 E HALEY ST          |
| \$865,000            | 308 W MONTECITO ST      |
| \$865,000            | 683 CATANIA WAY         |
| \$865,000            | 925 VERONICA SPRINGS RD |
| \$880,000            | 2889 FOOTHILL RD        |
| \$900,000            | 3923 LA COLINA RD       |
| \$912,000            | 1210 W MICHELTORENA ST  |
| \$930,000            | 517 LORRAINE AVE        |
| \$935,000            | 4658 PUENTE PLZ         |
| \$947,500            | 527 FOXEN DR            |
| \$975,000            | 821 PASEO ALICANTE      |
| \$990,000            | 878 COCOPAH DR          |
| \$1,000,000          | 324 LOYOLA DR           |
| \$1,035,000          | 943 COCOPAH DR          |
| \$1,060,000          | 2018 FOOTHILL RD        |
| \$1,074,000          | 424 E ANAPAMU ST        |
| \$1,095,000          | 53 VISTA DEL MAR DR     |
| \$1,100,000          | 236 SALIDA DEL SOL      |
| \$1,150,000          | 2328 STATE ST           |
| \$1,160,000          | 2619 DORKING PL         |
| \$1,160,000          | 2528 CHAPALA ST         |
| \$1,185,000          | 316 VISTA DE LA CUMBRE  |
| \$1,189,000          | 208 SANTA BARBARA ST #B |
| \$1,189,000          | 281 CANON DR            |
| \$1,222,500          | 436 GROVE LN            |
| \$1,250,000          | 2437 CALLE ANDALUCIA    |
| \$1,297,000          | 24 CALLE CAPISTRANO     |
| \$1,300,000          | 714 E MICHELTORENA ST   |
| \$1,326,000          | 113 LA PLATA            |
| \$1,492,500          | 2830 GLENDESSARY LN     |
| \$1,650,000          | 18 W VICTORIA #214      |
| \$1,850,000          | 119 W PEDREGOSA ST      |
| \$2,100,000          | 2434 SANTA BARBARA ST   |
| \$2,200,000          | 1534 LA CORONILLA DR    |
| \$2,230,000          | 2260 SANTIAGO RD        |
| \$2,325,000          | 1686 LAS CANOAS RD      |
| \$2,537,500          | 531 CHAPALA #C          |
| \$2,818,000          | 1589 LAS CANOAS RD      |
| \$3,300,000          | 1903 EL CAMINO DE LA LU |
| \$999,810            | Avg Price               |
| \$860,000            | Median Price            |
| 79                   | Sales                   |

| Unincorporated |                     |
|----------------|---------------------|
| \$1,300,000    | 5617 W CAMINO CIELO |

| SOUTH SANTA BARBARA COUNTY |                      |
|----------------------------|----------------------|
| 142                        | SALES                |
| 1,051,169                  | AVG. PRICE           |
| 833,750                    | MEDIAN PRICE         |
| 47                         | SALES OVER 1 MILLION |